

# **Company Overview**

INFICON provides world-class instruments for gas analysis, measurement and control.

These analysis, measurement and control products are essential for gas leak detection in air conditioning, refrigeration, and automotive manufacturing.

They are vital to equipment manufacturers and end-users in the complex fabrication of semiconductors and thin film coatings for optics, flat panel displays, solar cells, LED lighting, and industrial vacuum coating applications.

Other users of vacuum based processes include the life sciences, research, aerospace, food and general packaging, heat treatment, laser cutting, oil and gas transportation and processing, alternative energy, utilities, and many other industrial processes.

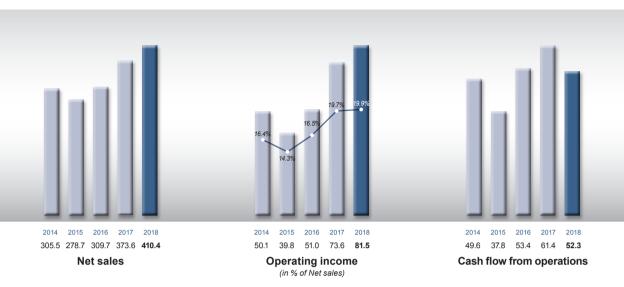
We also leverage our expertise to provide unique, toxic chemical analysis products for emergency response, security, and environmental monitoring as well as instruments for energy and petrochemical applications.

| Company Overview   | 1        |
|--|----------|
| Key Figures  | 2        |
| Recent Milestones and Achievements                                       | 4        |
| Target Markets   | 6        |
| Letter to our Shareholders   | 8        |
| Investor Relations   | 12       |
| Global Presence  | 13       |
| Group Organization   | 14       |
| Corporate Governance   | 16       |
| Compensation Report  | 26       |
| Report of the Statutory Auditor on the Compensation Report               | 31       |
| Environmental Protection, Safety and Product Stewardship                 | 32       |
| Financial Report Group   |          |
| Financial Review   | 36       |
| Consolidated Balance Sheet   | 38       |
| Consolidated Statement of Income   | 39       |
| Consolidated Statement of Shareholders' Equity                           | 40       |
| Consolidated Statement of Cash Flows                                     | 41       |
| Notes to Consolidated Financial Statements                               | 42       |
| Report of the Statutory Auditor on the Consolidated Financial Statements | 56       |
| Financial Report INFICON Holding AG                                      |          |
| Balance Sheet  |          |
|  | 60       |
| Statement of Income  | 60<br>61 |
| Statement of Income Notes to the Financial Statements                    |          |
|  | 61       |
| Notes to the Financial Statements  | 61<br>62 |

INFICON publishes its annual report online.
This edition has been optimized for easy reading on your computer and mobile devices.

Additional copies of this report may be downloaded from the Investors section of our website, www.inficon.com, Investor section

# **Key Figures – At a Glance**



According to Swiss GAAP FER (US Dollars in Millions, except per share amounts)

|   | 2014* | 2015  | 2016  | 2017  | 2018  |
|---|-------|-------|-------|-------|-------|
| Net sales                                   | 305.5 | 278.7 | 309.7 | 373.6 | 410.4 |
| Research and development                    | 27.3  | 24.6  | 26.8  | 28.2  | 31.7  |
| Selling, general and administrative expense | 78.2  | 71.4  | 78.4  | 86.8  | 91.7  |
| Operating result                            | 50.1  | 39.8  | 51.0  | 73.6  | 81.5  |
| in % of net sales                           | 16.4% | 14.3% | 16.5% | 19.7% | 19.9% |
| EBITDA                                      | 56.8  | 44.5  | 58.4  | 81.8  | 90.3  |
| in % of net sales                           | 18.6% | 16.0% | 18.8% | 21.9% | 22.0% |
| Net result                                  | 37.3  | 30.1  | 40.3  | 59.5  | 64.2  |
| in % of net sales                           | 12.2% | 10.8% | 13.0% | 15.9% | 15.6% |
| Cash and short-term investments             | 81.0  | 60.9  | 63.9  | 85.0  | 62.3  |
| Cash flow from operations                   | 49.6  | 37.8  | 53.4  | 61.4  | 52.3  |
| Capital expenditures                        | 8.0   | 22.7  | 5.3   | 14.3  | 20.3  |
| Total assets                                | 216.5 | 204.5 | 213.4 | 268.6 | 271.2 |
| Long-term debt                              | _     | _     | _     | -     | _     |
| Stockholders' equity                        | 177.3 | 171.0 | 168.3 | 207.0 | 205.8 |
| Equity Ratio in %                           | 81.9% | 83.6% | 78.9% | 77.1% | 75.9% |
| Employees                                   | 948   | 959   | 990   | 1,028 | 1,118 |

Restated according to FER 31

# **Key Figures – At a Glance**



According to Swiss GAAP FER (US Dollars in Millions, except per share amounts)

|  | 2014*  | 2015   | 2016   | 2017   | 2018    |
|--|--------|--------|--------|--------|---------|
| Ratios per Share                             |        |        |        |        |         |
| Earnings per share – diluted                 | 15.94  | 12.72  | 16.94  | 24.57  | 26.40   |
| Shareholders' equity per share – diluted     | 75.77  | 72.34  | 70.71  | 85.49  | 84.65   |
| Free cash flow per share – diluted           | 17.20  | 5.97   | 19.89  | 19.07  | 12.99   |
| Return on equity %                           | 21.0%  | 17.6%  | 24.0%  | 31.7%  | 31.1%   |
| Dividend/Distribution per share (CHF)        | 15.00  | 13.00  | 16.00  | 20.00  | 22.00** |
| Share price (CHF) at December 31,            | 308.25 | 320.25 | 367.00 | 608.50 | 497.60  |
| Direct Sales by Geographic Region            |        |        |        |        |         |
| Asia-Pacific                                 | 107.6  | 102.6  | 130.7  | 174.2  | 183.5   |
| Europe                                       | 95.4   | 84.9   | 79.0   | 95.7   | 113.6   |
| North America                                | 98.4   | 87.3   | 96.1   | 99.2   | 106.1   |
| Other  | 4.1    | 3.9    | 3.9    | 4.5    | 7.2     |
| Sales by End Market                          |        |        |        |        |         |
| Semi & Vacuum Coating                        | 100.6  | 97.2   | 120.6  | 167.0  | 184.6   |
| Security & Energy                            | 35.9   | 22.1   | 33.1   | 25.5   | 29.0    |
| Refrigeration, Air Conditioning & Automotive | 54.3   | 57.6   | 68.1   | 76.2   | 81.5    |
| General Vacuum                               | 114.7  | 101.8  | 87.9   | 104.9  | 115.3   |
|  |        |        |        |        |         |

Restated according to FER 31

<sup>\*\*</sup> The proposed distribution is to be paid out from reserves from capital contributions and from retained earnings

# **Recent Milestones and Achievements**

INFICON was formed in June 2000 from the instrumentation businesses of three well-known international vacuum technology companies which were merged in 1996 under the Swiss Company OC Oerlikon.

Our initial public offering was November 9, 2000, both on SIX Swiss Exchange and NASDAQ. In 2005, INFICON delisted its stock from NASDAQ. INFICON started to pay out dividends in 2006, and changed its reporting standard from US GAAP to Swiss GAAP FER in 2012. Since our inception, we have acquired and integrated various companies and technologies.

# Corporate

| CHF 14.00 distribution<br>per share for 2013 from<br>legal reserves from<br>capital contributions | CHF 15.00 distribution<br>per share for 2014 from<br>legal reserves from<br>capital contributions | CHF 13.00 distribution<br>per share for 2015 from<br>legal reserves from<br>capital contributions | CHF 16.00 distribution<br>per share for 2016 from<br>legal reserves from<br>capital contributions | CHF 20.00 distribution<br>per share for 2017 from<br>legal reserves from<br>capital contributions<br>CHF 22.00 proposed<br>distribution per share<br>for 2018 |
|---|---|---|---|---|
|---|---|---|---|---|

# Acquisitions/Divestments

|  | + InstruTech, Inc.<br>Assets of vacuum<br>process specialist,<br>Feb 1, 2016 | + Final Phase Systems<br>LLC, Assets of a<br>Software Developer,<br>Oct 1, 2018                     |
|--|--|---|
|  |  | + Techno-Tools Corp.,<br>Assets of a manufac-<br>turer of hand-held leak<br>detectors, Oct 10, 2018 |

|  | Sales   | / Marketing / Achieve  | ements   |   |
|--|---|--|--|---|
| R&D 100 Award for<br>Stripe High Speed<br>Capacitance Diaphragm<br>Vacuum Gauge<br>R&D 100 Award for<br>Micro GC Fusion Gas<br>Analyzer<br>Golden Gas Award for<br>Micro GC Fusion Gas<br>Analyzer<br>INFICON joins Sematech<br>Consortium | Inauguration of new production facility at Syracuse/NY, USA | Chief Sales Officer<br>hired; focus on growth<br>and sales excellence<br>Technology Day for<br>Analysts, Investors and<br>Media, Nov 9, 2016, in<br>Balzers/FL<br>Launched rollout for<br>fully integrated CRM<br>system | CRM go live<br>Implementation of<br>a collaboration tool | Moving into new and larger premises for sales, application, service, and logistics in Kawasaki and Chubu, Japan Launch of CONTURA S400 for food packaging industry in North America after successful launch in Europe R&D 100 Finalist Award for Contura S400 |
| 2  | N   | N  | N  | 7   |

# **Recent Milestones and Achievements**

Innovation is key at INFICON. In our 19 years of existence we have developed and launched over 70 new products.

# **Technology Leadership**

Stripe 10m Torr Full Scale Capacitance Diaphragm Gauge IRwin Mobile Methane Leak Detector HLD 6000 Refrigerant Leak Detector Sensistor Sentrac Hydrogen Leak Detector Vortex Dual Refrigerant Recovery Machine

Contura S400 Leak Detector for packaging to detect any leak without tracer gas and without damage to the packages used in various industries Wey-Tek HD Wireless

Refrigerant Charging Scale

Design study Helios UL3000 Fab Leak Detector, designed together with our key customers especially to meet the high precision requirements of semiconductor applications

Micro GC Fusion® 4-Module System Gas Analyzer UL3000Fab Leak Detector finalized and launched

Expansion of IRwin®

Methane Leak Detector family with IRwin SX\* range intended for use in potentially explosive atmospheres (ATEX) CDG020D Capacitance

INFICON Porter™ Diaphragm Gauge for Ultra High Purity **Applications** 

Transpector® SPS RGA is a residual gas analyzer (RGA) especially developed for single pressure sampling (SPS). This low-risk and highreward solution is ideal for Semi and display manufacturing

LDS 3000 AQ leak detector to use forming gas or helium in a simple accumulation chamber

Stripe® high-speed, 200°C heated Capacitance Diaphragm Gauge with EtherCAT interface

Transpector XPR 3+ RGA integrates a new generation of miniaturized quadrupole mass spectrometer for rapid gas change monitoring SPOT CDS500 featuring two measuring cells for wide range pressure measurement

IRwin Variants G, the world's most compact methane analyzer with integrated gas chromatography for ethane analysis

XL3000, the world's most powerful sniffer leak detector for H<sub>2</sub> and Helium

# **Target Markets**

| Semi & Vacuum Coating   | Security & Energy  | Refrigeration,<br>Air Conditioning<br>& Automotive  | General Vacuum   |
|---|--|---|--|
|   | Mar  | ket   |  |
| In situ metrology and process control for semiconductor manufacturers, manufacturers of capital equipment for semiconductor devices (OEMs), and for thin film coating applications including flat panel displays (LCD and OLED), solar cells, LED lighting systems, data storage media, scientific and consumer optics, and architectural glass coatings. | Analysis of chemical agents and toxic industrial chemicals in air, water or soil for military, emergency response and environmental events.  Gas analysis for petrochemical industry, including oil and gas production and refining, alternative energy sources.  Leak detection and monitoring of landfills, industrial processes, and utilities. | Leak detection for quality control in the manufacturing of commercial and consumer air conditioners and appliances.  Technologies for air conditioners and airbags, fuel tanks, lithium-ion batteries, and other components in the automotive industry.  After-sale service for repair. | Vacuum technology applications such as aerospace, heat treating, analytical instrumentation, food packaging, vacuum furnace and metallurgy, and research reached through private-label partners who are global manufacturers of vacuum pumps. INFICON also serves a growing portion of this market directly. |
|   | Growth   | Drivers   |  |
| Growing demand for electronic consumer products in emerging markets.  Increasing complexity and manufacturing cost of goods.  | Imminent threats to national and global political and economic stability.  Fear of terror, leads governments to allocate resources   | Regulations to reduce environmental pollution and increase energy efficiency.  Rising demand for air conditioning and new   | Life Science.  R&D budgets.  Easier use of vacuum for industrial and research applications.  |
| Miniaturization for portability and mobile communication.  Rising demand for intelligent sensors (MEMS, optical, etc.).   | to homeland security.  Government agencies (military, police, etc.) faced with more and new tasks for national emergencies.  | refrigerants.  Growing demand for house-hold appliances in emerging economies.  Lithium-ion battery and fuel  | Rising quality standards.  Global GDP growth.  New energy and fuel applications.   |
| Strong growth of new applications (Big Data, IoT, Virtual/Augmented reality, artificial intelligence, autonomous driving)   | Growing environmental concerns.  | cell technologies, E-mobility. Increasing demand for leak tight automotive parts.   | Food packaging, extended shelf life.   |
|   | Long-term m  | arket trends  |  |
| Ambient Intelligence  |  |   | Ambient Intelligence   |
| Sustainability  | Sustainability   | Sustainability  |  |
| Wealth / consumption  |  | Wealth / consumption  | Wealth / consumption   |
| International Security  | International Security   |   |  |

# **Target Markets**

| Semi & Vacuum Coating  | Security & Energy               | Refrigeration,<br>Air Conditioning<br>& Automotive       | General Vacuum   |
|--|---------------------------------|--|--|
|  | Prod                            | ucts   |  |
| Industrial gas analyzers,<br>mass spectrometers, and<br>process control sensors. |                                 |  | Industrial gas analyzers,<br>mass spectrometers, and<br>process control sensors. |
| Vacuum gauges, controllers, components and feedthroughs.                         |                                 | Vacuum gauges, controllers, components and feedthroughs. | Vacuum gauges, controllers, components and feedthroughs.                         |
| Leak detectors   | Leak detectors                  | Leak detectors   | Leak detectors   |
| Thin film controllers  |                                 |  |  |
| Chemical detectors and monitors.   | Chemical detectors and monitors |  |  |
|  | Micro gas chromatography        |  | Micro gas chromatography   |
| Application-based software solutions   |                                 |  |  |
| Quartz crystal technologies  |                                 |  | Quartz crystal technologies  |
| RF sensing technology  |                                 |  |  |
|  |                                 | Service tools  |  |

## **Dear Shareholders**

INFICON closed the year 2018 with 10% sales growth to USD 410.4 million. Our investments into new products and the continuous refinement of our existing offering along with the targeted expansion of our marketing and sales efforts have allowed INFICON to exceed the worldwide economic trends. The results of 2018 thus document INFICON's strong position in the four chosen target markets across the globe.

The operating income of USD 81.5 million represents an increase of 11% over the previous year and yields an operating income margin of 19.9%. The Board of Directors proposes to the Annual General Meeting of Shareholders to distribute CHF 22.00 per share – CHF 5.00 out of capital reserves and CHF 17.00 as ordinary dividend. The distribution to the shareholders thus represents a pay-out ratio of 83.9%.



The new SPOT CDS500 gauge is designed into small OEM vacuum instruments, featuring two measuring cells to cover a wide range of pressure.



The new Transpector XPR 3+ miniaturized quadrupole mass spectrometer provides industry-leading speed and accuracy for modern semiconductor and display manufacturing.

As a global leader in vacuum instrumentation technology, INFICON serves a continually growing array of industrial, governmental and scientific customers around the globe which we group into four target markets: Semiconductor & Vacuum Coating made up for 45% of sales in 2018, while sales to a varied customer base in General Vacuum Applications accounted for 28% of our annual sales. Another 20% went to customers in the Refrigeration, Air Conditioning & Automotive market and, finally, 7% or our sales were achieved in the Security & Energy market. The diverse backgrounds of our customers comprising both private and public sector, the focus on many different industries with their own specific developments and underlying trends, as well as our global marketing and sales footprint help us moderate the ups and downs of individual business and market cycles.

Shift in demand in the Semi & Vacuum Coating business

The year 2018 started off on a very strong note in all target markets and global areas. During the course of the business year it became clear that the stunning growth dynamics INFICON had witnessed over the past quarters would slow down: The boom in the OLED market reached its peak and additional capital investments of our customers started to slow down. The strong growth in Asia and China in particular also started

to lose some momentum, partially caused by the uncertainties spread by the trade war between the USA and China.

Beside the slowdown in new OLED capacity investments, the traditional semiconductor business continued to be solid – supported both by a stable demand from equipment manufacturers and the end consumer market alike.

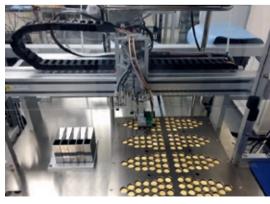
Year-over-year, INFICON grew 10.5% in the Semi & Vacuum Coating market and achieved USD 184.6 million in sales.

# Stability of General Vacuum business rooted in broad customer base

The positive business trends in Europe underpinned the robust sales figures in the General Vacuum market in 2018. The customer mix comprising both private and public sector clients led to a continued sales development. INFICON's efforts to serve this market directly as well as through its private label partnerships paid off, too. We believe that we successfully expanded our market share during the year. As a true leader in vacuum instrumentation technology, INFICON is a preferred partner of the international science and research community. Especially large and long-term research projects are only marginally influenced by



The CGD020D Porter is designed for stable long-term use in industrial environments of Semi & Vacuum Coating and General Vacuum.



Quartz crystals are consumables needed to monitor the depositions rate in situ, in vapor deposition applications and automate thin film processes in conjunction with a thin film controller.

short-term business cycles. The internationally orchestrated research for alternative energy sources is a good illustrating example: In the south of France, 35 nations are collaborating to build the world's largest magnetic fusion reactor. Fusion, the nuclear reaction that powers the sun and other stars, is a potential source of non-carbon emitting and virtually unlimited energy. This may well lead the way into the future. Hence the name of this project: ITER which means "way" or "road" in Latin. INFICON has already supplied various components to this potentially game-changing science research project.

The introduction of new product categories like e.g. CONTURA S400, a non-destructive leak-testing machine for packaging, will root our future sales development more broadly. The European food industry responded well to the new leak testing concept CONTURA introduces to the food packaging industry. Having seen encouraging orders from European customers, we have started to introduce this product also in North America.

In the General Vacuum market segment INFICON closed the year with a 10% sales increase to USD 115.3 million

# Stable refrigeration and air conditioning business, growth in automotive applications

INFICON achieved rising sales in its Refrigeration, Air Conditioning & Automotive target market. The annual sales picked up some 7% and reached USD 81.5 million.

Keeping a high profile on international markets is key to future sales. In Asia, the INFICON brand is well known. as we have been present in this region for many decades and even before many of the international vacuum pump manufactures – a major customer group of ours. INFICON is known throughout the world for its technology leadership, its customer support services and its "cando" attitude. This and our long-standing track record for state-of-the-art leak testing of automotive components such as airbags, wheel wells, as well as various air conditioning and engine components has certainly facilitated our successful entry into the testing of lithiumion battery housings. Today, China is by far the largest manufacturer of these batteries which are used for any kind of electronic vehicles. The extraordinary growth of road-based E-mobility, both for passenger and cargo vehicles, sparked a great demand for lithium-ion batteries. These battery stacks have to be absolutely leak tight, as any contact with the ambient air could lead to explosions. The high brand recognition in Asia helped us to position ourselves in this growth marked as a true first mover. As the Chinese battery manufacturers are now setting up plants in Europe and North America, we see an ongoing demand for our technology from this side.



Vacuum instrumentation technology is used in an ever wider variety of applications: Automated Leak Testing of Battery Enclosures.



Food packaging is a new industry discovering the advantages of vacuum instrumentation technology through CONTURA S400.

# Large public sector orders dominate Security & Energy business

The development of INFICON's smallest target market, Security & Energy, is largely dependent on public sector orders and their timing. The products we sell into this market allow the immediate identification of potentially hazardous volatile organic compounds. Therefore, the products are mostly used for defence and environmental protection and to a lesser extent to guarantee the security of oil and gas refinement and transportation.

Year-over-year, sales to this target market grew in 2018 by 13.7% to USD 29 million.

#### Record results in 2018

INFICON grew its sales in 2018 by 10% to a record-high volume of USD 410.4 million. To accommodate the growth, reduce the dependency on certain suppliers and to guarantee for timely and seamless production, INFICON has strategically increased the stock levels of key components over the course of the year at several of its manufacturing sites. At the same time, our investments into research and development were higher than in previous years. This reflects on the one hand our general focus on the development of new products and the ongoing refinement of our existing offering. On the other hand, it is also the consequence of the acquisition of two smaller businesses during the course of the year. Overall, R&D costs rose 12.4% in 2018 while the general, sales, and administrative costs showed an underproportionate increase of 5.6%.

The gross margin decreased slightly from 50.5% to now 49.9%, whereas the operating profit margin rose from 19.7% to now 19.9%. With a net profit of USD 64.2 million up from USD 59.5 million a year ago, INFICON achieved earnings of USD 26.40 per share after USD 24.57 at the end of 2017.

In 2018, INFICON generated a cash flow from operations of USD 52.3 million after USD 61.4 million in 2017. The Company closed the reporting year with liquid assets of USD 62.3 million and a strong, debt-free balance sheet with an equity ratio of 75.9%. In the light of the robust financial results, the financial strength and the business prospects of the Company, the Board of Directors proposes to the Annual General Meeting to distribute for the year 2018 per share CHF 22.00 (CHF 5.00 from capital reserves and CHF 17.00 as ordinary dividend).

The Board and the Group Management would like to thank all our customers, suppliers, business partners and shareholders for their continued trust and support. A heartfelt "thank you" also goes out to our around 1,150 INFICON employees around the world. Without their talent and initiative, the positive development and the convincing results would not have been possible.

Yours sincerely

Dr. Beat E. Lüthi

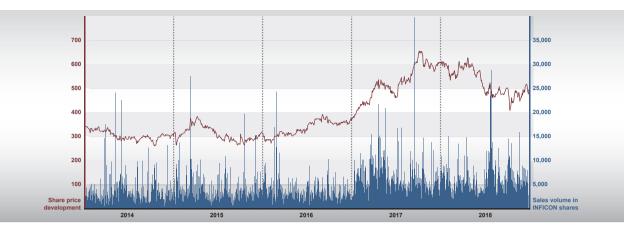
Lukas Winkler

Matthias Tröndle



from left to right: Dr. Beat E. Lüthi, Lukas Winkler, Matthias Tröndle

# **Investor Relations**



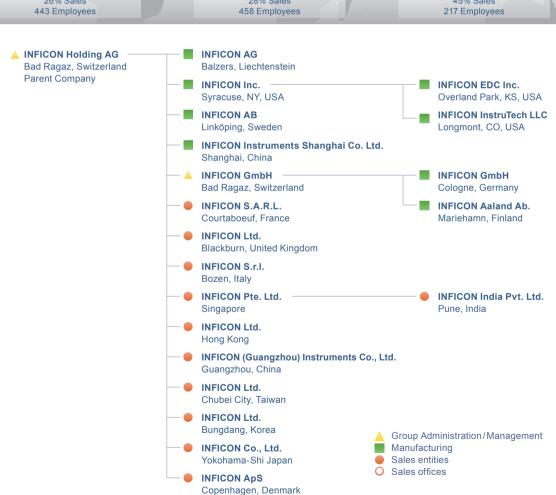
| Company Capital                     | The share capital of INFICON Holding AG consists of 2,421,683 registered shares with a nominal value of CHF 5 each.  |
|-------------------------------------|--|
| Stock Market Trading                | The registered shares are listed on SIX Swiss Exchange under  - the SIX Security Number 1102994  - ISIN CH0011029946  - the symbol IFCN  |
| Important Dates* *Subject to change | March 28, 2019: Annual General Meeting of Shareholders, Bad Ragaz, Switzerland April 17, 2019: First quarter 2019 results July 25, 2019: Second quarter 2019 results/half-year results 2019 October 17, 2019: Third quarter 2019 results March 2020: Fourth quarter 2019 results/Year-end results 2019 |
| Internet/E-mail Alerts              | E-mail alerts: The latest financial information from INFICON can automatically be sent via E-mail alert; sign up is available in the Investors section of the INFICON website www.inficon.com  |

| 2014    | 2015   | 2016  | 2017   | 2018  |
|---------|--|---|--|---|
|         |  |   |  |   |
| 308.25  | 320.25   | 367.00  | 608.50   | 497.60  |
| 346.75  | 391.00   | 396.25  | 660.50   | 636.00  |
| Jan. 08 | Apr. 14  | Sep. 06   | Oct. 13  | Apr. 23   |
| 250.00  | 252.00   | 270.50  | 371.50   | 403.80  |
| Oct. 16 | Oct. 21  | Feb. 09   | Jan. 03  | Oct. 11   |
| 15.94   | 12.72  | 16.94   | 24.57  | 26.40   |
| 75.77   | 72.34  | 70.71   | 85.49  | 84.65   |
| 15.00   | 13.00  | 16.00   | 20.00  | 22.00*  |
|         | 308.25<br>346.75<br>Jan. 08<br>250.00<br>Oct. 16<br>15.94<br>75.77 | 308.25 320.25<br>346.75 391.00<br>Jan. 08 Apr. 14<br>250.00 252.00<br>Oct. 16 Oct. 21<br>15.94 12.72<br>75.77 72.34 | 308.25 320.25 367.00<br>346.75 391.00 396.25<br>Jan. 08 Apr. 14 Sep. 06<br>250.00 252.00 270.50<br>Oct. 16 Oct. 21 Feb. 09<br>15.94 12.72 16.94<br>75.77 72.34 70.71 | 308.25 320.25 367.00 608.50<br>346.75 391.00 396.25 660.50<br>Jan. 08 Apr. 14 Sep. 06 Oct. 13<br>250.00 252.00 270.50 371.50<br>Oct. 16 Oct. 21 Feb. 09 Jan. 03<br>15.94 12.72 16.94 24.57<br>75.77 72.34 70.71 85.49 |

The proposed distribution is to be paid out from reserves from capital contributions and from retained earnings.

# **Global Presence**





# **Group Organization**

(as of March 4, 2019)

# **Board of Directors and Group Management**



Back row from left to right: Dr. Richard Fischer, Dr. Beat E. Lüthi (Chairman), Vanessa Frey, Dr. Thomas Staehelin, Beat Siegrist Front row from left to right: Lukas Winkler (CEO), Matthias Tröndle (CFO)

# **Group Organization**

(as of March 4, 2019)

### **Board of Directors**

Dr. Beat E. Lüthi – Chairman Dr. Richard Fischer – Vice Chairman Vanessa Frey – Member Beat Siegrist – Member Dr. Thomas Staehelin – Member

### **Audit Committee**

Dr. Thomas Staehelin – Chairman Vanessa Frey Beat Siegrist

# Compensation and Human Ressource Committee

Beat Siegrist – Chairman Dr. Richard Fischer Dr. Thomas Staehelin

# **Group Management**

Lukas Winkler – President and CEO Matthias Tröndle – Vice President and CFO

Board and Executive Secretary

Elisabeth Kühne, General Secretary to the Board of Directors INFICON HOLDING AG, Hintergasse 15 B, CH-7310 Bad Ragaz, Switzerland

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#### Introduction

This Corporate Governance Report explains the principles of management and control of INFICON Holding AG at the highest corporate level in accordance with the Directive on Information relating to Corporate Governance (the Corporate Governance Directive) issued by the SIX Swiss Exchange on March 20, 2018.

Corporate governance of INFICON Holding AG complies with the principles and recommendations of the "Corporate Governance – Swiss Code of Best Practice."

INFICON Holding AG is committed to continually reviewing its corporate governance framework, with a view to related developments.

The Swiss Ordinance Against Excessive Compensation with respect to Listed Stock Corporations (hereinafter referred to as "Ordinance"), subject to transitional provisions, has caused certain changes in our corporate governance.

All elements of the Ordinance have been fully introduced with the amendment of the Articles of Incorporation of INFICON Holding AG.

Information on Board of Directors and Company Management compensation is outlined in our Compensation Report, beginning on page 26.

Furthermore, the Company's internal guidelines regarding corporate governance are provided in its Articles of Incorporation, Organizational Regulations, Board Committee Charters, Code of Business Conduct and Ethics, as well as internal policies.

The following Corporate Governance Report follows the structure of SIX Swiss Exchange.

# 1 Group Structure and Shareholders

## 1.1 Group Structure

# Operational Group Structure See page 15.

INFICON Holding AG is the parent company of the INFICON group which operates from 16 countries and consists of a parent company, 8 manufacturing companies, 11 sales and service subsidiaries, and a management company located in Bad Ragaz, Switzerland which performs administrative, inter-company financing, and intellectual property management functions. The legal entity structure of the INFICON group is seen on page 13.

# Listed Corporation: INFICON Holding AG

INFICON Holding AG is based in Bad Ragaz, Switzerland. It has a share capital of TCHF 12,108 made up of 2,421,683 shares with a nominal value of CHF 5 each. Registered shares are listed on SIX Swiss Exchange under security number 1102994, ISIN CH0011029946 and symbol IFCN.

Since January 3, 2012, the registered shares of INFICON Holding AG are traded on SIX Swiss Exchange's Domestic Standard.

Market capitalization at December 31, 2018 was TCHF 1,205,029 based on shares outstanding.

# **Share Capital and Percentage of Shares Held by Subsidiaries**

See statutory financial statements, Note 2.1, "Investments."

## 1.2 Significant Shareholders

#### Shareholder Structure

Based on number of registered shareholders as of December 31, 2018.

| Number of shares | Number of shareholders |
|------------------|------------------------|
| > 50,000         | 4                      |
| 10,000 – 50,000  | 13                     |
| 1 – 9,999        | 4,373                  |
| Total            | 4,390                  |

# **Shareholders by Country**

Based upon number of registered shareholders as of December 31, 2018.

| Country                  | Number of shareholders |
|--------------------------|------------------------|
| Switzerland              | 3,939                  |
| Germany                  | 215                    |
| United States of America | 51                     |
| Liechtenstein            | 22                     |
| Rest of Europe           | 135                    |
| Rest of World            | 28                     |
| Total                    | 4,390                  |

## **Major Shareholders**

See statutory financial statements, Note 3.2, "Significant Shareholders."

### 1.3 Cross-shareholdings

INFICON Holding AG has no cross-shareholdings.

# 2 Capital Structure

# 2.1 Capital (Issued, Authorized & Conditional)

Registered shares of CHF 5 each at December 31, 2018:

| Issued share capital      | 2,421,683 | TCHF 12,108 |
|---------------------------|-----------|-------------|
| Conditional share capital | 33,172    | TCHF 166    |

The issued share capital comprises 2,421,683 registered shares of CHF 5 each. Each share entitles the registered owner to one vote at the General Meeting of Shareholders, as well as a share of dividends or distribution from capital contribution reserve, if any, declared by the Company and proceeds from liquidation, corresponding to its nominal value as a percentage of the total nominal value of issued share capital.

### 2.2 Authorized and Conditional Share Capital

The Board of Directors is currently not authorized to issue new registered shares.

The Articles of Incorporation provide for a conditional capital (according to Art. 653 of the Swiss Code of Obligations) of a maximum of TCHF 209 through the issuance of 41,772 registered shares of CHF 5 each by the exercise of option rights granted to employees and members of the Board of Directors of the Company. During 2018 a total of 8,600 (2017: 37,786) options have been exercised reducing the available conditional shares to 33,172 and the conditional share capital to TCHF 166.

#### 2.3 Changes in Shareholders' Equity

Changes in shareholders' equity are presented in the consolidated statements of shareholders' equity section of the consolidated financial statements for INFICON Holding AG for the years ended December 31, 2018 and 2017.

#### 2.4 Shares

For further information refer to Note 2.1, "Capital" as above. No participation certificates are issued.

#### 2.5 Profit Sharing Certificates

The Company currently has no profit sharing certificates.

# 2.6 Limitations on Transferability and Nominee Registrations

The Articles of Incorporation contain no special regulations regarding limitations on transferability and nominee registrations.

### 2.7 Convertible Bonds and Warrants/Options

By December 31, 2015, both the Directors' Stock Option Plan as well as the Management & Key Employee Stock Option Plan have been terminated. As of December 31, 2018 a total of 24,003 exercisable options are held by current and former employees and Board of Directors. For a more detailed discussion of stock option plans, please see Notes to Consolidated Financial Statements, Note 11, "Share-based Plans".

The Company currently has no convertible bonds or bonds with warrants.

#### 3 Board of Directors

# 3.1 Members of the Board of Directors, other Activities and Vested Interests, and Internal Organizational Structure

#### **Board of Directors and Management Board**

Our Articles of Incorporation provide that the Board of Directors may consist of three or more members at any time. Directors are elected and removed by shareholder resolution. Members of our Board of Directors serve one-year terms and may be re-elected upon completion of their term of office. The shareholders may remove the directors without cause. Our five directors currently in office were elected by shareholder resolution.

All members of the Board of Directors are non-executive Board members.

According to the law, the Board of Directors is responsible for the ultimate direction and supervision of INFICON Holding AG. The Board of Directors has delegated the conduct of the day-to-day business operations to the Company's Group Management comprising the Chief Executive Officer and Chief Financial Officer. Group Management is responsible for the management of INFICON Holding AG and for all other matters except for those reserved by law and the Articles of Incorporation.

The Board of Directors is required to resolve all matters, which are not defined by the law, Articles of Incorporation, or management bylaws as being the responsibility of any other governing body. According to the Swiss Code of Obligations and to the Articles of Incorporation the following non-transferable and inalienable responsibilities are incumbent on the Board of Directors:

- Ultimate management of the Corporation and the issuance of the necessary directives;
- · Determination of the organization;
- Structuring of the accounting system and of the financial controls, as well as the financial planning insofar as this is necessary to manage the Corporation;
- Appointment and the removal of the persons entrusted with the management and representation of the Corporation and the granting of the signatory power;
- Ultimate supervision of the persons entrusted with the management, particularly with regard to compliance with the law, the Articles of Incorporation and regulations and directives:
- The preparation of the business report as well as the General Meeting of Shareholders, and the implementation of the latter's resolutions:
- · Notification of the judge in the case of over-indebtedness;
- Passing of resolutions regarding the subsequent payment of capital with respect to non-fully paid in shares;
- Passing of resolutions confirming increases in the share capital and regarding the amendments to the Articles of Incorporation entailed thereby;
- Examination of the professional qualifications of the specially qualified auditors in those cases in which the law foresees the use of such auditors.

The Board of Directors, as of the date of this report, has established an Audit Committee and a Compensation and Human Resources Committee. Each of these committees has regulations, which outline its duties and responsibilities. The Board of Directors elects the Chairman for each committee. The committees meet regularly carrying out preparatory work to provide the Board of Directors with updates and recommendations at its regular meetings. Their respective chairperson sets the agendas for the committee meetings. The length of the meetings range from an hour up to an entire day, depending on the agenda as decided by the chairman.

#### The Audit Committee

The Audit Committee consists of three non-executive members of the Board of Directors. Currently, the Audit Committee is comprised of the following members:

Dr. Thomas Staehelin, Chairman Vanessa Frey Beat Siegrist

The responsibilities of the Audit Committee include:

- Recommending to the Board of Directors the independent public accountants to be selected to conduct the annual audit of our books and records;
- Reviewing the proposed scope of such audit and approving the audit fees to be paid;
- Reviewing the adequacy and effectiveness of our accounting and internal financial controls with the independent public accountants and our financial and accounting staff;
- Reviewing and approving transactions between the Company, its directors, officers and affiliates; and
- Reviewing and reassessing, on an annual basis, the adequacy of our audit committee charter.

#### The Compensation and Human Resources Committee

The Compensation and Human Resources Committee is to provide a general review of our compensation and benefit plans to ensure they meet corporate financial and strategic objectives, as well as to make recommendations to the Board regarding appointment, dismissal and career development of executive management positions. The responsibilities of the Compensation and Human Resources Committee also include the goal settings and the administration of employee incentive plans. The Compensation and Human Resources Committee consists of three non-executive members of the Board of Directors. Currently, the Compensation and Human Resources Committee is comprised of the following members:

Beat Siegrist, Chairman Dr. Richard Fischer Dr. Thomas Staehelin

# Frequency of Meetings of the Board of Directors and its Committees

The Board of Directors holds six or more meetings per year and additional ad hoc meetings and conference calls as necessary. The Audit Committee holds four meetings per year in addition to five conference calls. The Compensation and Human Resources Committee holds four or more meetings per year.

The following table does not include preparation of meetings, travel time as well as various separate meetings:

- · Meetings with audit firm
- · Meetings with Group Management
- · Meetings with shareholders

Number of meetings and conference calls in 2018:

|   | Board of Directors | Audit<br>Committee | Compensation and Human Resources Committee |
|---|--------------------|--------------------|--|
| Number of meetings in 2018                              | 6                  | 4                  | 4  |
| Approx. average duration of meetings (in hours)         | 5.0                | 0.3                | 1.4  |
| Dr. Richard Fischer                                     | 5                  | 3                  | 3  |
| Vanessa Frey  | 6                  | 4                  | 4  |
| Dr. Beat E. Lüthi                                       | 6                  | 4                  | 4  |
| Beat Siegrist   | 6                  | 4                  | 4  |
| Dr. Thomas Staehelin                                    | 6                  | 4                  | 4  |
| KPMG calling in   |                    | 1                  |  |
| Number of conference calls in 2018                      | _                  | 5                  |  |
| Approx. average duration of conference calls (in hours) | _                  | 1.2                | _  |
| Dr. Richard Fischer                                     | _                  | 4                  | _  |
| Vanessa Frey  | _                  | 5                  |  |
| Dr. Beat E. Lüthi                                       | _                  | 5                  | _  |
| Beat Siegrist   | _                  | 5                  | _  |
| Dr. Thomas Staehelin                                    | _                  | 5                  |  |
| KPMG  | _                  | 2                  |  |

The meetings took place in Bad Ragaz (Switzerland), Balzers (Liechtenstein), Shanghai (China), Cologne (Germany) and Vitznau (Switzerland).

## The Company's Board of Directors is composed of:

### Dr. Beat E. Lüthi, Citizen of Switzerland, 1962

Chairman of the Board of Directors

### Educational Background

 1980–1986 Swiss Federal Institute of Technology, ETH, Master in Electrical Engineering
 1987–1990 Ph.D. at ETH/BWI on "Management of Industrial Software Projects"
 1994 INSEAD, Fontainebleau France, International Executive Program

# Executive Experience

1987–1990 Zellweger Uster (Quality Control Products), Project Manager

| Mettler-Toledo (Weighing Equipment):     |
|--|
| Business Unit Leader for System Business |
| General Manager of Mettler-Toledo        |
| (Switzerland) AG                         |
|  |

1998–2002 Feintool International (Fineblanking Presses and Parts), Chief Executive Officer and Member of the Board 2002–2007 Mettler-Toledo (Weighing Equipment).

Member of the Group Executive
Team and Chief Executive Officer
of the Laboratory Division

Since 2007 CTC Analytics AG (Laboratory Robots), Chief Executive Officer and Member of the Board

## Previous Board Mandates

2002–2005 Soudronic AG, Bergdietikon 2007–2010 Uster Technologies AG, Uster 2007–2011 Addex Pharma SA, Geneva 2007–2011 Stadler Rail AG, Bussnang 2002–2013 Bossard AG, Zug

## **Current Board Mandates**

Since 2010 Straumann AG, Basel
Since 2012 INFICON Holding AG, Chairman
Since 2017 Orell Füssli Holding AG, Zürich

# Dr. Richard Fischer, Citizen of Austria, 1955

Vice Chairman of the Board of Directors and Member of the Compensation and Human Resources Committee

## Educational Background

1973–1979 Technical University of Vienna,
Master of Science in Electrical
and Electronical Engineering
1979–1982 Technical University of Vienna,
Assistant Professor, Ph.D. with excellence

### Executive Experience

1982–1984 Gama, Access Systems, Austria, R&D Manager and Technical Director 1984–2004 VAT Holding AG, Switzerland, Chief Executive Officer

# Previous Board Mandates

1990–2011 ARS GmbH, Member 2008–2009 Netservice AG, Chairman 2003–2014 VAT Holding AG, Switzerland, Chairman

# Current Board Mandate Since 2003 INFICON Holding AG, Member

# Vanessa Frey, Citizen of Switzerland, 1980

Director, Member of the Audit Committee

# Educational Background

2000–2002 University of St. Gallen, Switzerland
Undergraduate Studies in Economics,
Business Administration and Law

2003–2004 Stockholm School of Economics, Sweden
Master of Science in International
Economics and Business.Major in Finance

#### Executive Experience

2004–2006 Handelsbanken Capital Markets,
 Corporate Finance, Stockholm, Sweden
 2007 HSZ Group, Asset Manager, Hong Kong

Since 2007 CEO of Corisol Holding AG, Family Office, Zug

## Previous Board Mandates

2010–2011 South Pole Carbon Asset Management 2010–2012 Absolute Invest, Member 2012–2018 Garaventa Lift AG. Vice Chairwoman

### **Current Board Mandates**

Since 2002 Corisol Holding AG, Member
Since 2008 Swiss Small Cap Invest, Member
Since 2008 KWE Beteiligungen AG, Member
Since 2012 INFICON Holding AG, Member
Since 2014 Schweiter Technologies AG, Member
Since 2016 Zur Rose Group AG, Member
Since 2018 1MG Technologies Private Limited,
Member

### Beat Siegrist, Citizen of Switzerland, 1960

Director, Member of the Audit Committee, Chairman of the Compensation and Human Resources Committee

# Educational Background

1980–1985 Swiss Federal Institute of Technology, ETH, Master in Electrical Engineering 1987–1988 INSEAD, Fontainebleau France, MBA

# Executive Experience

1985–1986 Contraves AG (Defense Equipment),
Development Engineer

1987–1993 McKinsey&Co. (Consulting), first McKinsey Fellows in Switzerland, Consultant and Project Manager

1993–1995 Outsourcing AG (Reorganisation and Outsourcing of Productions), Founder and CEO

1996–2008 Schweiter Technologies (Machinery Equipment for Textiles, Semiconductor and Optics), CEO

2008–2012 Essilor (Ophthalmic Lens Manufacturer),
Member of the Executive Team and President
of machinery division Satisloh, which was
sold to Essilor from Schweiter Technologies

#### Previous Board Mandates

2002–2012 Ismeca Semiconductor Holding SA, Chairman
2000–2013 Satisloh Holding AG, Member
1996–2017 SSM Schärer Schweiter Mettler AG, Chairman

# Current Board Mandates

Since 2003 Phoenix Mecano AG, Member Since 2008 Schweiter Technologies AG, Chairman Since 2010 INFICON Holding AG, Member

2013-2018 Garaventa Accessibility AG, Chairman

#### Dr. Thomas Staehelin, Citizen of Switzerland, 1947

Director, Chairman of the Audit Committee, Member of the Compensation and Human Resources Committee

# Educational Background

1967–1971 University of Basel, lic. iur. (Master in Law) 1972–1974 University of Basel, Ph.D. in Law

1973–1975 Various traineeships1975 Admission to the Bar

#### Professional Experience

Swiss Bank Corporation, London
 SG Warburg & Co., Ltd., London
 (Portfolio Management, Corporate Finance)

1975—today FROMER Advokatur und Notariat, Swiss Corporate and Tax Attorney, and Partner

### Previous Board Mandates

1991–2012 Siegfried Holding AG, Vice-Chairman (1991–1998 Chairman)

1996–2008 JRG Gunzenhauser AG, Vice-Chairman 2005–2008 Lenzerheide Bergbahnen AG, Vice-Chairman 2005–2018 Scobag Privatbank AG, Chairman

#### Current Board Mandates

| Since 1978 | Kühne + Nagel International AG, Member    |
|------------|---|
| Since 1993 | Lantal Textiles AG, Chairman (since 2010) |
| Since 2001 | INFICON Holding AG, Member                |
| Since 2002 | Swissport International AG, Member        |
|            | (since 2016)                              |
| Since 2006 | Stamm Bau AG, Chairman                    |
| Since 2017 | Radisson Hospitality AB, Member           |
|            |   |

#### Good Citizenship Mandates

| 1977–2013 | "Allgemeine Musikgesellschaft Basel,"    |
|-----------|--|
|           | President                                |
| 1982–2014 | Swiss Association of Privately Held      |
|           | Companies, Chairman                      |
| 2001-2017 | Chamber of Commerce of Basle, Chairman   |
| 2001-2017 | Member of the Board of Directors of      |
|           | "economiesuisse" (Swiss Business         |
|           | Federation)                              |
| 2000 4-4- | Curios Dusinoss Association Coudi Arabia |

2006-today Swiss Business Association Saudi Arabia (SBASA), Chairman, and Saudi Swiss Business Council (SSBC), Co-Chairman

2012-today Switzerland Global Enterprise, Director

#### 3.2 Other Activities and Vested Interests

Pursuant to Article 21 c) of the company's Articles of Incorporation the Board members maximum number of board mandates is twenty-five with not listed companies whereof five with listed companies. For further information refer to Note 3.1.

#### 3.3 Elections and Terms of Office

In accordance with the Ordinance and the company's Articles of Incorporation members of the Board of Directors and its Chairman as well as Compensation and Human Resources Committee members are elected for a respective one-year term of office.

Election occurs at the General Meeting of Shareholders.

The members of the Board of Directors were elected individually as follows:

| •                         | Date          | Term       |
|---------------------------|---------------|------------|
| <b>Board of Directors</b> | First Elected | Expires    |
| Dr. Beat E. Lüthi         | May 2012      | March 2019 |
| Dr. Richard Fischer       | May 2003      | March 2019 |
| Vanessa Frey              | May 2012      | March 2019 |
| Beat Siegrist             | May 2010      | March 2019 |
| Dr. Thomas Staehelin      | May 2001      | March 2019 |

# 3.4 Internal Organizational Structure

Refer to page 15.

# 3.5 Definition of Areas of Responsibility

The Board of Directors has delegated authority to the Company's Group Management comprising the Chief Executive Officer and Chief Financial Officer to execute the Company's approved annual budget. INFICON Holding AG has a comprehensive financial and enterprise reporting system to gather and report its financial results. The quarterly financial results are reviewed and approved by the Audit Committee prior to issuance to the public. Additionally, the Board of Directors provides oversight and approval for potential acquisitions or strategic partnerships.

# 3.6 Information and Control Instruments vis-à-vis Group Management

Information regarding the current state of the business is provided continuously at the meetings of the Board of Directors in an appropriate format and is presented by the persons bearing responsibility for oversight of the financial and operational aspects of the business.

The Board of Directors receives monthly reports from Group Management.

Furthermore, the Audit Committee reviews the financial performance and assesses the effectiveness of the internal and external audit processes as well as the internal risk management and processes.

Members of the Board of Directors and Group Management attend the Audit Committee meetings.

The external auditors, KPMG AG, Zurich, conduct their audit in compliance with Swiss law and in accordance with Swiss auditing standards.

# 4 Group Management

# 4.1 Members of Group Management, other Activities and Vested Interests, Management Contracts

Our Group Management is responsible for our day-to-day management. The officers have individual responsibilities established by our Organizational Regulations and by the Board of Directors.

### Lukas Winkler, Citizen of Switzerland, 1962

President and Chief Executive Officer (since January 2004)

# Educational Background

1982–1986 Swiss Federal Institute of Technology (ETH), Zürich, Dipl. Ing. ETH, BWI

1999-2001 Syracuse University, NY, USA, Executive MBA

### Executive Experience

1987–1989 General Motors Europe AG, Switzerland, Engineer

1989–1991 Maschinenfabrik Rieter AG, Switzerland, Project Manager

1991–1992 Maschinenfabrik Rieter AG, Switzerland, Department Head

1993–1994 UNAXIS-Balzers AG, Liechtenstein and Switzerland, Manager Logistics

1995–1996 UNAXIS-Balzers AG, Liechtenstein and Switzerland, Manager Production

1996–2003 Balzers and Leybold Instrumentation and INFICON AG, Liechtenstein,
Vice President and General Manager (member of the Executive Team)

2004–today INFICON Holding AG, Bad Ragaz, Chief Executive Officer

Current Board Mandate
Since 2018 KLH Holding AG, Member

# Matthias Tröndle, Citizen of Germany, 1960

Vice President and Chief Financial Officer (since September 2008)

# Educational Background

1982–1985 University of Cooperative Education,
Mannheim, Degree in Business
Administration (Diplom-Betriebswirt)

### Executive Experience

1985–1988 Digital Equipment Corporation (DEC), Stuttgart, Financial Analyst Software Development and Sales

1988–1995 Hewlett Packard GmbH, Germany, Senior Financial Analyst Headquarters Germany Finance Manager of two subsidiaries in Germany and Switzerland Accounts Receivables and Credit Manager Accounting & Reporting Manager Leasing & Remarketing Commercial Manager Leasing & Remarketing Division

1995–2003 Solectron GmbH, Germany, Director Finance Germany

2003–2003 Solectron Romania SRL, Timisoara – Romania, Director Finance Eastern Europe (9 months)

2003–2008 Solectron Europe BV, Amsterdam, Senior Director Finance Europe

2008-today INFICON Holding AG, Switzerland, Chief Financial Officer

#### 4.2 Other Activities and Vested Interests

Pursuant to Article 21 c) of the company's Articles of Incorporation Group Management members maximum number of board mandates is five with not listed companies whereof one with listed companies. Refer to Note 4.1 for any activities and vested interests.

## 4.3 Management Contracts

INFICON Holding AG has not entered into any management contracts with third parties outside the Group.

# 5 Compensation, Shareholdings and Loans

Please refer to Note 3.3 "Shares and Share Options owned by Group Management and Members of the Board of Directors, including any related parties," of the statutory financial statements of INFICON Holding AG for details of Board members' and Group Managements' shareholdings and to the Compensation Report for disclosures pertaining to compensation, as well as the content and method of determining the compensation and shareholdings programs. Pursuant to Article 21, no loans or advances were made by the INFICON Group to members of the Board of Directors or to Group Management during the financial year.

## **6 Shareholder Participation**

# 6.1 Voting-Rights and Representation Restrictions

Each INFICON share carries one vote at our share-holders' meetings. Voting rights may be exercised only after a shareholder has been recorded in our share register (Aktienbuch) as a shareholder with voting rights. INFICON may enter into agreements with banks or financial companies which hold shares for the account of other persons (nominees) regarding the exercise of the voting rights related to the shares.

INFICON shares are cleared and settled through SIX Securities Services AG. The shares will not be physically represented by certificates but will be managed collectively in book-entry form by SIX Securities Services AG. Shareholders are therefore not entitled to have their shares physically represented and delivered in certificate form (aufgehobener Titeldruck). They can, however, request a statement confirming their ownership of the shares.

#### 6.2 Statutory Quorums

The Articles of Incorporation contain no quorums greater than that set out by the applicable legal provisions.

#### 6.3 General Meetings of Shareholders

The Articles of Incorporation contain no rules on the convocation of the General Meeting of Shareholders that differ from applicable legal provisions.

## 6.4 Agenda

Shareholders holding shares with a par value of at least TCHF 500 have the right to request in writing, at least 50 days prior to the day of the respective shareholders' meeting, that a specific proposal be discussed and voted upon at such shareholders' meeting.

### 6.5 Entries into the Share Register

Only those shareholders with voting rights whose names were recorded in the Company's register of shareholders on the respective closing date may attend the General Meeting of Shareholders and exercise their voting rights. The Board of Directors endeavors to set the closing date for registration as close as possible to the date of the General Meeting of Shareholders, i.e. not more than 3 to 4 weeks before the General Meeting of Shareholders. There are no exceptions to this rule regarding the closing date for registration.

# 7 Changes of Control and Defense Measures

# 7.1 Duty to Make an Offer

The Company's Articles of Incorporation do not include "opting-out" or "opting-up" clauses and accordingly under Article 135 of the Federal Act on Financial Market Infrastructures and Market Conduct in Securities and Derivatives Trading a shareholder who acquires 33  $\frac{1}{3}$ % or more of the Company's shares is obliged to submit a public offer for the remaining shares.

## 7.2 Clauses on Changes of Control

The Directors, Management & Key Employee Sharebased plans contain a provision whereby all unvested outstanding options vest and blocked shares release upon change in control.

## 8 Auditors

# 8.1 Duration of the Mandate and Term of Office of the Lead Auditor

Statutory auditors pursuant to Art. 727 and 728, respectively, of the Swiss Code of Obligations is KPMG AG, Zurich, elected for one year. KPMG AG commenced its mandate as statutory auditors of INFICON Holding AG in April 2014. The lead engagement partner, Mr. Toni Wattenhofer, has been responsible for the audit of the statutory and consolidated financial statements of INFICON Holding AG since financial year 2014. The significant subsidiaries of INFICON Holding AG are audited by member firms of KPMG AG.

### 8.2 Auditing Fees

Audit fees of the Group Auditor for the 2018 audit were approximately TUSD 307.

#### 8.3 Additional Fees

No additional fees were paid to the Group Auditor in 2018.

# 8.4 Supervisory and Control Instruments Pertaining to the Audit

Each year the Audit Committee reviews and discusses the scope of the proposed audit work and the timely quarterly reviews, and evaluates the performance and fees of the auditors. Periodically the lead auditor participates in the Audit Committee meetings. In 2018 the audit firm attended two conference calls and one meeting calling in (see Frequency of Meetings of the Board of Directors and its Committees).

Criteria applied to the performance and compensation evaluation of KPMG AG includes: technical and operational competence, independent and objective view, sufficient resources employed, focus on areas of significant risk to INFICON, ability to provide effective, practical recommendations and effective communication and coordination with the Audit Committee and financial management.

Following the audit work, the auditors submit a report on their results, including all communications required, to the Audit Committee and to the Board of Directors in accordance with Swiss auditing standards. The Audit Committee meets with the auditors to discuss and review their feedback. Based on this information, the Audit Committee determines changes and improvements as necessary.

# 9 Information policy

INFICON Holding AG pursues an information policy which is based on truthfulness, timeliness, and continuity. Matters potentially affecting the share price are published immediately as ad hoc announcements, in accordance with ad hoc publicity requirements of SIX Swiss Exchange.

Annual financial reports are published online for the benefit of shareholders and potential investors in March following the year-end closing.

Key financial figures are prepared and issued in a press release on a quarterly basis.

A 2018 half-year report was published online in August 2018.

Information available for investors can be found at www.inficon.com.

#### Introduction

This Compensation Report describes the principles of remuneration at INFICON. The report is prepared in accordance with the Swiss Ordinance Against Excessive Compensation with respect to Listed Stock Corporations of November 20, 2013 (hereinafter referred to as "Ordinance"). The report also follows the recommendations defined in Appendix 1 to the Swiss Code of Best Practice for Corporate Governance published by economiesuisse and complies with Chapter 5 of the Appendix to the SIX Swiss Exchange Guidelines concerning information on corporate governance. The Articles of Incorporation have been considered in this compensation report. The Articles of Incorporation can be accessed with the following link:

http://bit.ly/IFCN\_AoInc

Unless otherwise indicated, all information refer to the financial year 2018 closed on December 31, 2018. In the compensation report the share based payment is disclosed based on the year of allotment (grant date). All other compensation is disclosed according to the accrual principle: i.e. the compensation is reported in the respective period (i.e. financial year) in which it is recorded in the financial statements.

# **1 Remuneration Policy**

INFICON is a globally active Group which maintains a remuneration policy in accordance with general market practice which also considers individual performance. This ensures the Group's ability to hire and retain the right talents. Individual remuneration corresponds to responsibility and complies with requirements, skills, the Group's economic success and individual performance. INFICON's overall remuneration policy is performance oriented and contains a variable component which applies to all staff.

The Compensation and Human Resources Committee (hereinafter referred to as "CHR Committee") annually reviews the principles of the remuneration policy. Based on a proposal of this Committee, the Board of Directors decides on the level of compensation for the members of the Board and the Group Management annually, once the audited financial results have been submitted to the

Board. The CHR Committee consists of three members of the Board of Directors: Currently Beat Siegrist (Chairman), Dr. Richard Fischer and Dr. Thomas Staehelin.

# 2 Board of Directors Compensation

The compensation to the members of the Board of Directors consists of a fixed yearly cash element which makes up 2/3 of the total compensation and a defined share allotment which makes up 1/3 of the total compensation. The shares are subject to a 3-year holding period. The compensation includes Swiss Social Security and Unemployment Insurance contributions. One member of the Board of Directors participates in the pension scheme of the company.

The CHR Committee annually proposes the total compensation levels for the Chairman and the other members of the Board. The CHR Committee bases its judgement on Committee member's experience. If needed the CHR Committee might use external compensation surveys and professional insights. The Board of Directors then deliberates on the level of total compensation for the members of the Board. The total amount of the compensation is then proposed to the Ordinary Annual General Meeting for the term of office until the closing of the following Ordinary Annual General Meeting of Shareholders.

The total compensation paid to the Board of Directors conforms to conferred responsibilities and market conditions.

In 2014 the Directors' Stock Option Plan from 2001 was terminated and the share program was introduced. The shares are subject to a 3-year mandatory holding period. The relevant share price for allocation purposes is the average share price on the day of allotment. The allotment occurs five trading days after the Ordinary Annual General Meeting.

Neither attendance fees nor flat rate expenses are paid. However, direct incurred expenses, such as travel and accommodation are reimbursed.

# 3 Compensation to Members of Group Management

Based on a proposal of the CHR Committee, the Board of Directors asks annually at the Ordinary Annual General Meeting for the approval of the compensation for Group Management.

The CHR Committee bases its judgement on Committee member's experience and, if deemed necessary, by external compensation benchmarks.

The compensation for the Members of the Group Management consists of a fixed base compensation paid in cash and a variable compensation. The variable compensation is based on individual performance and the group's financial results. 50% of the variable compensation is paid in cash, 25% are provided by shares subject to a four-year blocking period and 25% provided by restricted shares allotted over the following four years which are not subject to any blocking period.

The average share price on the fifth trading day following the Ordinary Annual General Meeting will serve as the calculation base to establish the number of shares

The compensation includes Social Security and Unemployment Insurance, pension plan contributions as well as a car allowance.

Similar to the 2014 introduction of the share program for the Board of Directors, in 2015 the Ordinary Annual General Meeting agreed to replace the stock options program for Members of Group Management with a performance-related, variable compensation by means of shares

The variable cash compensation serves as an incentive to achieve short-term goals and the variable share program is a long-term incentive and affect a long-term relationship to the enterprise in line with the shareholder's interest. The composition and amount of the compensation are in accordance with the sector and labor market and are reviewed periodically.

Both variable compensation elements (cash and shares) depend on the fulfillment of individual performance goals and on the Group's financial performance. For Group Management members, the target variable compensation is at 80% of the base salary and 90% for the CEO. The financial performance based bonus criteria must meet a certain minimum threshold for eligibility. The total variable annual compensation is capped at 200% of the annual base cash compensation.

The financial performance based bonus is depending on the annual results of operating income, asset management and productivity targets, weighted for approximately 90%. The individual performance goals, weighted for approximately 10%, are based on individual performance objectives.

The specific metrics for the target bonus as well as the range between maximum and minimum variable compensation are determined by the Board of Directors via preparation and recommendation by the CHR Committee. The achievement of the financial performance goals are calculated based on the annual result following the close of the financial year. Achievement of the individual performance is determined by the Board of Directors as recommended by the CHR Committee.

The fixed base cash salary of the Group Management did not change in 2018. The variable compensation has been adjusted according to the financial performance and the individual performance goals.

# 4 Authority and Determination of Compensation

INFICON's existing CHR Committee acts as the relevant body in accordance with the Ordinance Against Excessive Compensation with respect to Listed Stock Corporations and its Articles of Incorporation.

The CHR Committee prepares the recommendations submitted to the Board of Directors for compensation for the Board of Directors and the Group Management.

The CHR Committee consists of at least three members of the Board of Directors who are elected by the Ordinary Annual General Meeting of the Shareholders for a term of office that runs until the end of the next Ordinary Annual General Meeting of the Shareholders. Re-election is allowed.

The CHR Committee constitutes itself. It appoints its chairperson from among its members. The Board of Directors has issued rules on the organization and decision-making powers of the CHR Committee.

The CHR Committee has the following duties and competencies in particular:

- to submit proposals to the Board of Directors regarding the determination of Group Management compensation principles;
- to submit proposals to the Board of Directors to the attention of the Ordinary General Meeting of the Shareholders regarding the total amounts of compensation of the Board of Directors and Group Management;
- 3. to submit proposals to the Board of Directors regarding the compensation of the members of the Board of Directors and the fixed and variable compensation of the Group Management within the respective total amount approved by the Ordinary General Meeting of Shareholders:
- 4. to submit proposals to the Board of Directors to the attention of the Ordinary General Meeting of Shareholders regarding amendments to the Articles of Incorporation with respect to the system of compensation to compensate the Board of Directors and the Group Management.

The compensations of the Board of Directors and the fixed and variable compensations of the Group Management are subject to authorization by the Ordinary General Meeting of the Shareholders.

# **5 Severance Compensations**

No severance payments have been contractually defined for members of the Board of Directors or the Group Management. For the financial year 2018 no severance compensations were paid.

# **6 Employment Contracts**

The Company may enter into fixed-term or open-ended employment contracts with the members of the Group Management. Fixed-term employment contracts shall have a maximum duration of one year; a renewal is allowed

The employment contracts of the Group Management members make no provision for unusually long notice periods or contract terms. Open-ended employment contracts of the Group Management have a notice period of a maximum of twelve months and make no provisions for unusually long notice periods or contracts terms.

Non-competition agreements are allowed for the period following termination of the employment contract. In compensation for such agreements, a compensation not exceeding the affected member's last annual salary may be paid for up to one year.

# 7 Compensations to the Board of Directors and Group Management

The compensation to members of the Board of Directors and the aggregate to the Group Management shown in the tables below are gross and based on the accrual principle.

# a) Compensations 2018

|   |      | Variable<br>compen-<br>sation | Sha | Shares granted |      | Employer social security contributions | Other<br>compen-<br>sation<br>**** | Total<br>2018 |
|---|------|-------------------------------|-----|----------------|------|--|------------------------------------|---------------|
|   | Cash | Cash<br>bonus<br>accrued      |     |                |      |  |                                    |               |
|   | TCHF | TCHF                          |     | Number         | TCHF | TCHF                                   | TCHF                               | TCHF          |
| Board of Directors*:                                      |      |                               |     |                |      |  |                                    |               |
| Dr. Beat E. Lüthi<br>Chairman                             | 126  | -                             |     | 105            | 63   | 26                                     | -                                  | 215           |
| Dr. Richard Fischer<br>Vice Chairman                      | 94   | -                             |     | 78             | 47   | 22                                     | -                                  | 163           |
| Vanessa Frey<br>Member                                    | 63   | -                             |     | 53             | 32   | 22                                     | -                                  | 117           |
| Beat Siegrist<br>Chairman of CHR Committee                | 80   | -                             |     | 67             | 41   | 9                                      | -                                  | 130           |
| Dr. Thomas Staehelin<br>Chairman of Audit Committee       | 80   | -                             |     | 67             | 41   | 6                                      | _                                  | 127           |
| Total   | 443  | _                             | **  | 370            | 224  | 85                                     | _                                  | 752           |
| Group Management:   |      |                               |     |                |      |  |                                    |               |
| Lukas Winkler<br>President and Chief<br>Executive Officer | 459  | 215                           |     | 367            | 194  | 115                                    | 20                                 | 1,003         |
| Total   | 751  | 335                           | *** | 580            | 306  | 201                                    | 40                                 | 1,633         |
|   |      |                               |     |                |      |  |                                    |               |

- For the Board of Directors the base compensation as well as the shares granted are part of the compensation for the one year election term 2018/2019.
   The shares were transferred to the members of the Board of Directors at the
- beginning of the election term.

  The shares are valued based on the average price of the share as of the fifth trading day after the Ordinary Annual General Meeting with no discount applied for the blocking period until April 19, 2021.
- \*\*\* The total share amount consists of
  - shares granted as variable compensation for 2018 with a four years blocking period until July 1, 2022
  - shares allotted according to the last years share plans after ending of the blocking period (4 year allotment, 1/4 each year).
  - The shares are valued based on the average price of the share as of the fifth trading day after the Ordinary Annual General Meeting of each individual year with no discount applied for blocking periods.
- \*\*\*\* Other compensation comprise payments mainly related to car allowances.

| b | ) Compensa | tions | 2017 |
|---|------------|-------|------|
|---|------------|-------|------|

| a) componention   |                           | • •                           |     |                |      |   |      |               |
|---|---------------------------|-------------------------------|-----|----------------|------|---|------|---------------|
|   | Base<br>compen-<br>sation | Variable<br>compen-<br>sation | Sha | Shares granted |      | Em-<br>ployer<br>social<br>security<br>contribu-<br>tions |      | Total<br>2017 |
|   | Cash                      | Cash<br>bonus<br>accrued      |     |                |      |   |      |               |
|   | TCHF                      | TCHF                          |     | Number         | TCHF | TCHF  | TCHF | TCHF          |
| Board of Directors*:                                      |                           |                               |     |                |      |   |      |               |
| Dr. Beat E. Lüthi<br>Chairman                             | 126                       | _                             |     | 120            | 63   | 39  | _    | 228           |
| Dr. Richard Fischer<br>Vice Chairman                      | 94                        | _                             |     | 90             | 48   | 10  | _    | 152           |
| Vanessa Frey<br>Member                                    | 63                        | _                             |     | 60             | 32   | 7   | _    | 102           |
| Beat Siegrist<br>Chairman of CHR Committee                | 80                        | -                             |     | 76             | 40   | 9   | -    | 129           |
| Dr. Thomas Staehelin<br>Chairman of Audit Committee       | 80                        | _                             |     | 76             | 40   | 18  | _    | 138           |
| Total   | 443                       |                               | **  | 422            | 223  | 83  | _    | 749           |
| Group Management:   |                           |                               |     |                |      |   |      |               |
| Lukas Winkler<br>President and Chief<br>Executive Officer | 458                       | 280                           |     | 259            | 118  | 166   | 20   | 1,042         |
| Total   | 748                       | 455                           | *** | 409            | 186  | 256   | 40   | 1,685         |
|   |                           |                               |     |                |      |   |      |               |

- For the Board of Directors the base compensation as well as the shares granted are part of the compensation for the one year election term 2017/2018. The shares were transferred to the members of the Board of Directors at the beginning of the election term.
- \*\* The shares are valued based on the average price of the share as of the fifth trading day after the Ordinary Annual General Meeting with no discount applied for the blocking period until April 20, 2020.
- \*\*\* The total share amount consists of
  - shares granted as variable compensation for 2017 with a four years blocking period until July 1, 2021
  - shares allotted according to the last years share plans after ending of the blocking period (4 year allotment, 1/4 each year).
  - The shares are valued based on the average price of the share as of the fifth trading day after the Ordinary Annual General Meeting of each individual year with no discount applied for blocking periods.
- \*\*\*\* Other compensation comprise payments mainly related to car allowances.

The compensation to the Chairman and the other Board members did not change compared to the previous year. The shares have been granted for the current term of office until the next Ordinary Annual General Meeting of the Shareholders. The allotment occurs five trading days after the Ordinary Annual General Meeting of the Shareholders (grant date). The total amount of compensation of TCHF 752 compares to the amount of TCHF 800 approved during the Ordinary Annual General Meeting of Shareholders. The difference is mainly driven by higher amounts requested for potential Employer Social Security and Unemployment Insurance contributions which are due in case of stock option exercices.

The base compensation to the Group Management did not change compared to the previous year. The difference in total compensation between the year 2018 and 2017 is mainly driven by changes in variable performance related compensation elements (cash bonus and shares) and related lower Employer Social Security and Unemployment Insurance contributions. The average share price on the fifth trading day after the Ordinary Annual General Meeting will serve as the calculation base to establish the number of shares, which are allotted on July 1st. The variable compensation has been adjusted according to the achievement of the financial and individual performance targets.

The total amount of compensation for the Group Management of TCHF 1,633 compares to the maximum ceiling amount of TCHF 3,500 approved during the Ordinary Annual General Meeting of the Shareholders.

The main differences are due to the fact that the amounts for the potential event of further members being added to the Group Management and the amounts for a potential disadvantage compensation have not been required at all, further the variable performance related compensation (and related Employer Social Security and Unemployment Insurance contributions) has been lower.

# 8 Compensations for Former Members of Governing Bodies

There was no compensation to former members of the Board of Directors.

#### 9 Additional Fees and Remunerations

No additional fees or remunerations were paid to members of the Governing Bodies and their related parties.

# 10 Loans to Members of Governing Bodies

No loans were granted to current or former members of governing bodies and their related parties during 2018. No such loans were outstanding as of December 31, 2018.



# Report of the Statutory Auditor

To the General Meeting of Shareholders of INFICON Holding AG, Bad Ragaz

We have audited the remuneration report dated March 4, 2019 of INFICON Holding AG for the year ended December 31, 2018. The audit was limited to the information according to articles 14 – 16 of the Ordinance against Excessive Compensation in Stock Exchange Listed Companies (Ordinance) contained in the tables a) and b) in section 7 on page 29 as well as sections 8 to 10 on page 30 of the compensation report.

#### Responsibility of the Board of Directors

The Board of Directors is responsible for the preparation and overall fair presentation of the remuneration report in accordance with Swiss law and the Ordinance against Excessive Compensation in Stock Exchange Listed Companies (Ordinance). The Board of Directors is also responsible for designing the remuneration system and defining individual remuneration packages.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the accompanying remuneration report. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the remuneration report complies with Swiss law and articles 14 – 16 of the Ordinance.

An audit involves performing procedures to obtain audit evidence on the disclosures made in the remuneration report with regard to compensation, loans and credits in accordance with articles 14 – 16 of the Ordinance. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements in the remuneration report, whether due to fraud or error. This audit also includes evaluating the reasonableness of the methods applied to value components of remuneration, as well as assessing the overall presentation of the remuneration report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Opinion

In our opinion, the remuneration report for the year ended December 31, 2018 of INFICON Holding AG complies with Swiss law and articles 14 – 16 of the Ordinance.

KPMG AG

Toni Wattenhofer Licensed Audit Expert Auditor in Charge Lars Klossack Licensed Audit Expert

Zürich, March 4, 2019

KPMG AG. Badenerstrasse 172. PO Box. CH-8036 Zürich

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# **Environmental Protection, Safety and Product Stewardship**

# 1 Comprehensive Approach

INFICON's approach to sustainability is a comprehensive one. In its business decisions and conduct the Company takes into account economic, environmental and social aspects at both strategic and operational levels.

#### 2 General

INFICON's commitment to sustainability is evidenced by the fact that all manufacturing sites, except for the newly incorporated INFICON InstruTech LLC in Long mont, Colorado, USA, are already certified according to ISO 14001:2015. With that new ISO release, all manufacturing locations are required to analyze their risks and opportunities with regards to sustainability in a systematic way and to minimize their risks. These certified locations are integrated in a joint group certificate which brings advantages with regards to communications, sharing of information, best practices and standardization of processes. And it is also planned to integrate the new location INFICON InstruTech LLC into this group approach in 2019.

INFICON also observes the standards set out in the Code of Conduct of the "Responsible Business Alliance (RBA)."

All manufacturing facilities observe and comply with international and regional legislation, as well as guidelines. Moreover, the Company observes the UN Security Council Report S/2006/525 regarding so called "conflict minerals."

INFICON also strives to cooperate and support any initiatives from authorities or governments regarding sustainability. As an example, INFICON Aaland Ab will take part in the program of the local government program for sustainability.

# 3 Safety and Health at Work

Employee safety is a top priority at INFICON.

The Company has endeavored for many years to prevent accidents from happening at all sites and to limit their secondary effects. To this end, employees are regularly trained and educated on work safety and health protection.

# 4 Environmental Stewardship

Environmental protection, safety and product stewardship have long been key priorities at INFICON. The first manufacturing facility already met ISO 14001 standards as early as 1998.

Environmental management means that all ecological aspects are analyzed systematically and that the corresponding need for action is identified. The manufacturing facilities are themselves in charge of setting priorities and implementing the actions they deem necessary.

The Company observes the RoHS directive 2011/65/ EU on the restriction of the use of certain hazardous substances in electrical and electronic equipment, the European Union's REACH regulation on chemicals and their safe use, and monitors the "SVHC Candidate List" which lists substances of very high concern.

# **5 Resource and Energy Efficiency**

Many INFICON products help to reduce the impact on environment:

- Leak detectors detect harmful gases which then can be sealed:
- Gauges control the production process and as a consequence reduce waste and energy consumption;
- Gas analysis products can create contamination profiles as a basis to remove the contamination.

Resource conservation is important for INFICON and is individually driven by the locations. EcoDesign is a focus area within the Company's research and development function.

# **Environmental Protection, Safety and Product Stewardship**

#### Innovation

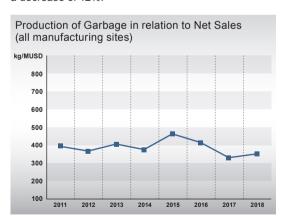
Through its leading research and development, INFICON develops environmentally friendly products and thus meets the sustainability needs of its customers.

Taking into account the entire life cycle of a product, attention is paid already to the aspects of sustainability and resource efficiency at the time of developing new products. This includes as well the development of products with the lowest possible energy consumption throughout their whole life cycle.

#### Resources

All manufacturing sites strive to reduce their consumption of resources. To achieve this, all sites independently define their improvement measures. A monitoring is carried out by group-wide and location-related key figures.

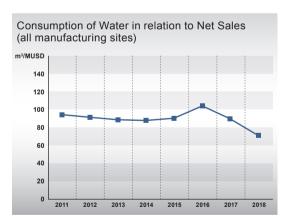
Reducing the amount of waste is one of the company goals in context to consumption of resources. Therefore a consistent recycling of industrial waste has been implemented group wide. The production of garbage in relation of net sales has been reduced from 394.1 kg/MUSD in 2011 to 347.5 kg/MUSD in 2018, this represents a decrease of 12%



The production of hazardous waste in relation to net sales has been reduced from 4.7 kg/MUSD in 2011 to 2.6 kg/MUSD in 2018, which represents a decrease of 45% since 2011.



The consumption of water in relation to net sales has been reduced by 20% from 95.8 m³/MUSD in 2011 to 76.8 m³/MUSD in 2018.

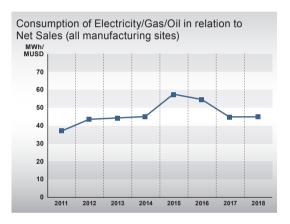


# **Environmental Protection, Safety and Product Stewardship**

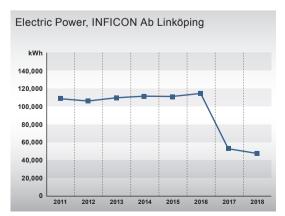
## **Buildings and Constructions**

INFICON is constantly striving to improve its energy balance and thus optimize the emission output per location. For example, air conditioning and building technology are optimized for buildings (better insulation, better room temperature management).

Overall INFICON manufacturing sites, the consumption of electricity, gas and oil in relation to net sales increased from 38.6 MWh/MUSD in 2011 to 45.8 MWh/MUSD. This increase of 19% is opposite to a sales growth of 32% from 2011 to 2018.



INFICON AB in Linköping, Sweden managed to reduce the consumption of electrical power by 14% from 2017 to 2018 thanks to a modern and more efficient building technology.



## Logistics

In addition to factors such as reliability and punctuality, INFICON also focus on environment-friendly transport services.

#### General

INFICON strives to maximize its resource and energy efficiency across the entire life cycle of its products and manufacturing facilities, beginning with the production of materials and processes, extending to their use, decommissioning and ultimate disposal. INFICON works together with its suppliers to make sure its environmental requirements are implemented by them as well.

#### **Financial Review**

(US Dollars in Millions)

#### **Income Statement**

#### **Net Sales**

In 2018, net sales increased by 9.9% or USD 36.8 million to USD 410.4 million from USD 373.6 million in 2017. As this includes a positive impact of USD 5.8 million or 1.5 percentage points from changes in currency exchange rates (FX impacts) and a positive impact of USD 1.2 million or 0.3 percentage points from acquisitions, the net sales increased organically by 8.0% in 2018

Sales to the Semi & Vacuum Coating market increased by USD 17.6 million or 10.5% to USD 184.6 million driven by a strong demand for OLED capacity in the first half of 2018 and a stable demand from the traditional semiconductor business, which continued to be solid The General Vacuum market sales rose by USD 10.4 million or 9.9%. The customer mix comprising both private and public sector clients led to continued sales. Refrigeration, Air Conditioning & Automotive sales increased by 7.0% or USD 5.3 million to USD 81.5 million. The growth is based on a stable refrigeration and air conditioning business as well as an increase in automotive applications. Sales to the Security & Energy market increased by 13.7% or USD 3.5 million. Sales in this market are characterised by a long-term project business dominated by large public sector customers.

#### **Gross Profit**

Gross profit margin was 49.9% for 2018 as compared with 50.5% for 2017 slightly lower due to unfavourable mix impacts.

#### **Research and Development**

Research and development costs increased to USD 31.7 million or 7.7% of net sales, as compared with USD 28.2 million or 7.5% in 2017. This increase of 12.4% is driven by our continued development efforts as well as impacts from acquisitions and foreign currency translation.

#### Selling, General, and Administrative (SGA)

Selling, general, and administrative costs increased to USD 91.7 million or 22.3% of sales in 2018 from USD 86.8 million or 23.2% of sales in 2017. This increase is due to headcount additions and investments in marketing and selling capabilities as well as foreign currency translation impacts.

#### **Operating Result**

Income from operations increased to USD 81.5 million or 19.9% of sales for 2018 from USD 73.6 million or 19.7% of sales for 2017. This increase of 10.7% is due to higher a sales volume, a solid gross profit margin and underproportional rise in operational costs.

#### **Financial Result**

The decrease in the financial result by USD 0.1 million to USD 1.4 million is essentially driven by the increase in foreign currency losses.

#### **Income Taxes**

Provision for income taxes was USD 16.0 million or 19.9% of earnings before taxes for 2018 compared with USD 12.8 million or 17.8% of income before taxes for 2017. The higher rate was driven by the mix in earnings and tax rates among the Company's different tax jurisdictions and favourable US tax reform impacts in 2017.

#### Net Result and Diluted Earnings per Share

Net income and diluted earnings per share was USD 64.2 million and USD 26.40 per share for 2018, as compared with USD 59.5 million and USD 24.57 per share for 2017. The increase of 7.4% in diluted earnings per share is a result of the 7.9% increase in net income

#### **Financial Review**

(US Dollars in Millions)

#### **Balance Sheet and Liquidity**

Inventories increased by USD 17.2 million to USD 65.3 million at December 31, 2018 as compared with USD 48.1 million at December 31, 2017. Inventory turns decreased to 3.5 in 2018 from 4.2 in 2017 using a 4-point average of quarter-end inventory balances. To reduce some dependencies on certain components and suppliers, the stock levels have been strategically increased over the course of the year.

Property, Plant & Equipment increased by USD 7.7 to USD 64.7 at December 31, 2018 compared to USD 57.0 at December 31, 2017, due to an increase in capacity and modernization of machinery and equipment.

Long-term provisions increased by USD 8.2 million affected mainly by the acquisitions of business made in 2018.

Cash and short-term investments at December 31, 2018 totaled USD 62.3 million, which represents a decrease of USD 22.7 million as compared with USD 85.0 million at December 31, 2017. Cash flow from operations totaled USD 52.3 million in 2018 as compared with USD 61.4 million in 2017. The decrease is driven by an increased level of inventories and impacts from acquisitions.

## **Consolidated Balance Sheet**

(US Dollars in Thousands, except share and per share amounts)

|  | Note | December 31,                | December 31,                |
|--|------|-----------------------------|-----------------------------|
| Assets   |      | 2018                        | 2017                        |
| Cash and cash equivalents                      |      | 61,065                      | 83,015                      |
| Short-term investments                         |      | 1,239                       | 2,014                       |
| Trade accounts receivable                      | 3    | 53,701                      | 53,596                      |
| Inventories                                    | 4    | 65,253                      | 48,066                      |
| Prepayments and accrued income                 |      | 2,068                       | 1,647                       |
| Other current assets                           |      | 5,582                       | 5,764                       |
| Total current assets                           |      | 188,908                     | 194,102                     |
| Property, plant, and equipment                 | 5    | 64,742                      | 56,966                      |
| Intangible assets                              | 6    | 6,414                       | 5,293                       |
| Deferred tax assets                            |      | 7,654                       | 9,262                       |
| Financial assets                               |      | 3,471                       | 2,954                       |
| Total non-current assets                       |      | 82,281                      | 74,475                      |
| Total assets                                   |      | 271,189                     | 268,577                     |
| Trade accounts payable                         |      | 8,573                       | 10,350                      |
| Trade accounts pavable                         |      | 8.573                       | 10.350                      |
| Short-term provisions                          | 7    | 16,947                      | 20,714                      |
| Income taxes payable                           |      | 7,118                       | 6,976                       |
| Accrued expenses and deferred income           | 8    | 12,607                      | 12,550                      |
| Other current liabilities                      |      | 5,798                       | 4,504                       |
| Total current liabilities                      |      | 51,043                      | 55,094                      |
| Long-term provisions                           | 7    | 11,631                      | 3,402                       |
| Deferred tax liabilities                       | 9    | 2,759                       | 3,114                       |
| Total non-current liabilities                  |      | 14,390                      | 6,516                       |
|  |      |                             |                             |
| Total liabilities                              |      | 65,433                      | 61,610                      |
| Total liabilities  Common stock                |      | 65,433<br>6,786             | 61,610                      |
| Common stock                                   |      | 6,786                       | 6,762                       |
| Common stock Treasury shares                   |      | 6,786<br>(1,215)            | 6,762                       |
| Common stock Treasury shares Retained earnings |      | 6,786<br>(1,215)<br>205,467 | 6,762<br>(1,373)<br>203,261 |
| Treasury shares                                |      | 6,786<br>(1,215)            | (1,373)                     |

## **Consolidated Statement of Income**

(US Dollars in Thousands, except share and per share amounts)

| Year ended December 31,            | Note | 2018      | 2017      |
|------------------------------------|------|-----------|-----------|
| Net sales                          |      | 410,447   | 373,581   |
| Cost of sales                      |      | (205,574) | (185,076) |
| Gross profit                       |      | 204,873   | 188,505   |
| Research and development           |      | (31,695)  | (28,193)  |
| Selling expense                    |      | (33,336)  | (31,486)  |
| General and administrative expense |      | (58,368)  | (55,269)  |
| Operating result                   |      | 81,474    | 73,557    |
| Financial result                   | 13   | (1,353)   | (1,223)   |
| Ordinary result                    |      | 80,121    | 72,334    |
| Earnings before income taxes (EBT) |      | 80,121    | 72,334    |
| Income taxes                       | 14   | (15,954)  | (12,848)  |
| Net result                         |      | 64,167    | 59,486    |
| Earnings per share:                | 15   |           |           |
| Basic                              |      | 26.54     | 24.79     |
| Dilution                           |      | (0.14)    | (0.22)    |
| Diluted                            |      | 26.40     | 24.57     |

## **Consolidated Statement of Shareholders' Equity**

(US Dollars in Thousands, except share and per share amounts)

|   | Note | Common<br>stock | Capital reserves | Treasury<br>Shares | Retained earnings | Foreign currency translation | Total<br>shareholders'<br>equity |
|---|------|-----------------|------------------|--------------------|-------------------|------------------------------|----------------------------------|
| Balance at December 31, 2016                            |      | 6,656           | _                | (441)              | 171,951           | (9,838)                      | 168,328                          |
|   |      |                 |                  |                    |                   |                              |                                  |
| Net result  |      |                 |                  |                    | 59,486            |                              | 59,486                           |
| Foreign currency translation adjustments                |      |                 |                  |                    |                   | 8,155                        | 8,155                            |
| Issuance of common stock from exercise of stock options | 11   | 106             | 9,819            |                    |                   |                              | 9,925                            |
| Acquisition of treasury shares                          |      |                 |                  | (1,717)            |                   |                              | (1,717)                          |
| Disposal of treasury shares                             |      |                 |                  | 785                |                   |                              | 785                              |
| Stock-based compensation                                |      |                 | 453              |                    |                   |                              | 453                              |
| Distribution from legal reserve (CHF 16 per share)      |      |                 | (10,272)         |                    | (28,176)          |                              | (38,448)                         |
| Adjustment of Goodwill                                  | 12   |                 |                  |                    | 0                 |                              | 0                                |
| Balance at December 31, 2017                            |      | 6,762           |                  | (1,373)            | 203,261           | (1,683)                      | 206,967                          |
|   |      |                 |                  |                    |                   |                              |                                  |
| Net result  |      |                 |                  |                    | 64,167            |                              | 64,167                           |
| Foreign currency translation adjustments                |      |                 |                  |                    |                   | (3,599)                      | (3,599)                          |
| Issuance of common stock                                | 11   | 24              | 2.234            |                    |                   |                              | 2.258                            |
| from exercise of stock options                          |      |                 | 2,201            |                    |                   |                              |                                  |
| Acquisition of treasury shares                          |      |                 |                  | (1,050)            |                   |                              | (1,050)                          |
| Disposal of treasury shares                             |      |                 |                  | 1,208              |                   |                              | 1,208                            |
| Stock-based compensation                                |      |                 | 112              |                    |                   |                              | 112                              |
| Distribution from legal reserve                         |      |                 | (2,346)          |                    | (47,576)          |                              | (49,922)                         |
| (CHF 20 per share)                                      |      |                 | (2,340)          |                    | (47,570)          |                              | (49,922)                         |
| Adjustment of Goodwill                                  | 12   |                 |                  |                    | (14,385)          |                              | (14,385)                         |
| Balance at December 31, 2018                            |      | 6,786           | _                | (1,215)            | 205,467           | (5,282)                      | 205,756                          |

## **Consolidated Statement of Cash Flow**

(US Dollars in Thousands, except share and per share amounts)

| Year ended December 31,   | Note | 2018     | 2017     |
|---|------|----------|----------|
| Cash flows from operating activities:   |      |          |          |
| Net result  |      | 64,167   | 59,486   |
| Adjustments to reconcile net income to net cash provided by operating activities: |      | , ,      |          |
| Depreciation  | 5    | 8,603    | 7,432    |
| Amortization  | 6    | 1,598    | 2,105    |
| Result from disposal of fixed assets  |      | 21       | 165      |
| Deferred Taxes  |      | 1,071    | (480)    |
| Stock based compensations   |      | 112      | 453      |
| Changes in operating assets and liabilities, excluding effects from acquisition:  |      |          |          |
| Trade accounts receivable   |      | (976)    | (9,560)  |
| Inventories   |      | (17,871) | (9,546)  |
| Other assets  |      | (896)    | (2,968)  |
| Trade accounts payable  |      | (1,569)  | 1,874    |
| Accrued liabilities and provisions  |      | (3,614)  | 7,341    |
| Income taxes payable  |      | 274      | 2,341    |
| Other liabilities   |      | 1,388    | 2,751    |
| Net cash provided by operating activities   |      | 52,308   | 61,394   |
| Cash flows from investing activities:   |      |          |          |
| Purchase of property, plant, and equipment  |      | (20,261) | (14,305) |
| Disposal of property, plant, and equipment  |      | 2,910    | 329      |
| Purchase of intangible assets   |      | (463)    | (918)    |
| Disposal of intangible assets   |      | 200      | 0        |
| Acquisitions of businesses net of cash acquired                                   | 17   | (8,376)  | 0        |
| Purchase of short-term investments  |      | (2,396)  | (11,372) |
| Disposal of short-term investments  |      | 3,171    | 13,942   |
| Net cash used in investing activities   |      | (25,215) | (12,324) |
| Cash flows from financing activities:   |      |          |          |
| Proceeds from exercise of stock options   | 11   | 2,258    | 9,925    |
| Cash distribution from legal reserves   |      | (49,922) | (38,448) |
| Purchase/disposal of treasury shares  |      | 158      | (932)    |
| Proceeds from borrowings  |      | 21,417   | 18,146   |
| Repayments of borrowings  |      | (21,417) | (18,146) |
| Net cash used in financing activities   |      | (47,506) | (29,455) |
| Effect of exchange rate changes on cash and cash equivalents                      |      | (1,537)  | 4,083    |
| Change in cash and cash equivalents   |      | (21,950) | 23,698   |
| Cash and cash equivalents at beginning of period                                  |      | 83,015   | 59,317   |
| Cash and cash equivalents at end of period  |      | 61,065   | 83,015   |

(US Dollars in Thousands, except share and per share amounts)

#### 1 Description of Business

INFICON Holding AG (INFICON or the "Company") is domiciled in Bad Ragaz, Switzerland, as a corporation (Aktiengesellschaft) organized under the laws of Switzerland.

The Company's stock is traded on the SIX Swiss Exchange in Switzerland, INFICON provides worldclass instruments for gas analysis, measurement and control, and our products are essential for gas leak detection in air conditioning, refrigeration and automotive manufacturing. They are vital to equipment manufacturers and end-users in the complex fabrication of semiconductors and thin film coatings for optics, flat panel displays, solar cells and industrial vacuum coating applications. Other users of vacuum based processes include the life sciences, research, aerospace, packaging, heat treatment, laser cutting and many other industrial processes. The Company also leverages its expertise in vacuum technology to provide unique, toxic chemical analysis products for emergency response, security, and environmental monitoring.

INFICON has best in class manufacturing facilities in Europe, the United States and China, as well as subsidiaries in China, Denmark, Finland, France, Germany, India, Italy, Japan, Korea, Liechtenstein, Singapore, Sweden, Switzerland, Taiwan, the United Kingdom and the United States.

## 2 Summary of Significant Accounting Policies

#### **Basis of Preparation**

The consolidated financial statements give a true and fair view of the financial position, results of operations and cash flows of the Company. They have been prepared in accordance with the complete set of Swiss GAAP Accounting and Reporting Recommendations (Swiss GAAP FER) and are based on the subsidiaries' annual financial statements at December, 31, which are prepared using uniform classification and accounting policies. The consolidated financial statements are prepared under the going concern assumption, based on the historical cost principle with the exception of certain items such as derivative financial instruments

and short-term investments, which are carried on the balance sheet at their fair value. The consolidated financial statements comply with the Listing Rules of the SIX Swiss Exchange and the provisions of Swiss Corporation Law. The Board of Directors of INFICON Holding AG approved the consolidated financial statements on February 27, 2019 for submission to the Annual General Meeting on March 28, 2019.

#### Consolidation

These consolidated financial statements include INFICON Holding AG and all companies that INFICON controls. Control exists if INFICON (the "Group") holds directly or indirectly more than half of the voting rights, or has other means of controlling the company.

The financial statements of subsidiaries are prepared using uniform classification and accounting policies. The reporting date for INFICON Holding AG, all subsidiaries and the consolidated financial statements is December 31

The full consolidation method is applied to all subsidiaries over which control exists. Their assets, liabilities, income and expenses are incorporated in full. The purchase method of consolidation is used to account for the acquisition of subsidiaries. Under this method, the carrying amount of the investment in a subsidiary is offset against the Group's share of the fair value of the subsidiary's net assets. Intercompany transactions and balances are eliminated. Unrealized intercompany profits on goods and services supplied within the Group but not yet sold to third parties are eliminated on consolidation.

Companies acquired or established or those in which the Group increases its interest and thereby obtains control during the year are consolidated from the date of formation or date on which control commences. Companies are deconsolidated from the date that control effectively ceases upon disposal or a reduction in ownership interest.

(US Dollars in Thousands, except share and per share amounts)

The following companies are included in these consolidated financial statements:

|  |                        | Participation |
|--|------------------------|---------------|
| Company                                      | Domicile               | rate          |
| INFICON Holding AG                           | Bad Ragaz (CH)         |               |
| INFICON GmbH                                 | Bad Ragaz (CH)         | 100%          |
| INFICON (Guangzhou)<br>Instruments Co., Ltd. | Guangzhou (CN)         | 100%          |
| INFICON Instruments<br>Shanghai Co. Ltd.     | Shanghai (CN)          | 100%          |
| INFICON GmbH                                 | Cologne (DE)           | 100%          |
| INFICON Aaland Ab.                           | Mariehamn (FI)         | 100%          |
| INFICON S.A.R.L.                             | Courtaboeuf (FR)       | 100%          |
| INFICON Ltd.                                 | Hong Kong (HK)         | 100%          |
| INFICON India Pvt. Ltd.                      | Pune (IN)              | 100%          |
| INFICON S.r.I.                               | Bozen (IT)             | 100%          |
| INFICON Co., Ltd.                            | Yokohama-Shi (JP)      | 100%          |
| INFICON Ltd.                                 | Bungdang (KR)          | 100%          |
| INFICON AG                                   | Balzers (LI)           | 100%          |
| INFICON AB                                   | Linköping (SE)         | 100%          |
| INFICON Pte. Ltd.                            | Singapore (SG)         | 100%          |
| INFICON Ltd.                                 | Chubei City (TW)       | 100%          |
| INFICON Ltd.                                 | Blackburn (UK)         | 100%          |
| INFICON Inc.                                 | Syracuse, NY (US)      | 100%          |
| INFICON EDC Inc.                             | Overland Park, KS (US) | 100%          |
| INFICON InstruTech LLC                       | Longmont, CO (US)      | 100%          |
| INFICON ApS                                  | Kopenhagen (DK)        | 100%          |

#### Significant Accounting Policies and Estimates

The preparation of financial statements in conformity with Swiss GAAP FER requires management to make estimates and assumptions that affect the reported and disclosed amounts of (contingent) assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses. Management bases its estimates and judgments on historical experience and on various other factors believed to be reasonable under the circumstances that form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The main estimates include provisions, allowances for trade accounts receivables and inventories.

Cash and Cash Equivalents and Short-Term Investments
The Company considers all highly-liquid investments
with an original maturity of three months or less on their
acquisition date to be cash equivalents. The Company

classifies investments with an original maturity of more than three months on their acquisition date as short-term investments. Short-term investments consist of certificates of deposit, time deposits, or money market mutual funds.

#### Trade Accounts Receivable

Trade accounts receivable and other current receivables are recognized at nominal value less allowance for any impairment. Doubtful receivables are provided for by way of specific allowances for known or alleged specific risks. Furthermore, an additional lump-sum allowance is set-up based on accounts receivable aging and taking into account the actual losses expected based on past experience.

#### Inventories

Inventories are stated at the lower of cost and net realizable value. Purchasing discounts received are offset against the production cost of inventories. Production cost comprises all direct material and manufacturing costs as well as those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is determined by the moving average method. Appropriate allowances are made for slow-moving inventories and obsolete inventories are fully written off. If the net realizable value of inventories is lower than their purchase price or production cost, then their carrying amount is written down as necessary.

#### Property, Plant, and Equipment

Property, plant, and equipment are stated at cost, less accumulated depreciation and less any impairment loss. Expenditures for major renewals and improvements that extend the useful lives of property, plant and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. When assets are sold or otherwise disposed of, the cost and related accumulated depreciation are eliminated from the accounts and any resulting gain or loss is recognized in earnings. The Group does not depreciate land.

(US Dollars in Thousands, except share and per share amounts)

The estimated useful lives and depreciation periods in years are as follows:

| Category                          | Years |
|-----------------------------------|-------|
| Buildings                         | 20-30 |
| Building and land improvements    | 10-20 |
| Machinery and equipment           | 5-10  |
| Vehicles                          | 5–10  |
| Content, furniture and fixtures   | 5–10  |
| Business machines                 | 5-10  |
| Information technology (hardware) | 3-5   |
| Demonstration equipment           | 2     |
|                                   |       |

#### Intangible Assets

Acquired intangible assets are recognized in the balance sheet if they are to bring measurable benefits to the company over several years. They are valued at historical cost less straight-line amortization over the estimated useful lives of 3 to 10 years. Customer relationships are not considered as Intangible Assets.

#### Goodwill

Goodwill arising on business combinations represents the excess of the cost of acquisition over the Group's interest in the fair value of the recognized assets and liabilities at the date of acquisition. Goodwill from acquisitions is fully offset against equity at the date of acquisition. The impact of the theoretical capitalization and amortization of goodwill is disclosed in the notes to the consolidated financial statements. For the determination of goodwill from acquisitions, parts of the purchase price contingent on future performance are estimated at the date of acquisition. Any changes in contingent consideration are offset against goodwill in equity.

Impairment of Non-current Assets and Goodwill
At every balance sheet date an assessment is made for non-current assets (in particular property, plant, equipment, intangible assets, financial assets as well as goodwill offset against equity) whether indicators for impairment exist. If indicators for a continuous impairment exist, the recoverable amount of the asset is determined. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the smallest cash-

generating unit to which the asset belongs. When the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized separately in the income statement. As goodwill is fully offset against equity at the date of acquisition, impairment of goodwill will not affect income, but be disclosed in the notes to the consolidated financial statements.

#### Pension Benefits

Pension benefit assets and obligations are recognized in the consolidated financial statements according to legal regulations of the respective countries. The actual economic impact of pension plans is calculated at each balance sheet date. A pension asset is recorded when an economic benefit exists, meaning that such economic benefit will be used to reduce future pension contributions by the Company. A pension liability is recognized when an economic obligation exists, meaning if the requirements to record a provision are met.

#### Trade Payables and Other Payables

Trade accounts payable and Other liabilities are recognized at par value.

#### **Provisions**

Provisions are recognized when the Group has a present obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. A provision for the expected costs associated with restructuring is recognized when a detailed restructuring plan has been developed and the measures have been approved and communicated before the balance sheet date.

#### Revenue Recognition

Revenues primarily relate to the sale of instruments for gas analysis, measurement and control and is recognized when risks and rewards as well as control has been passed to the acquirer and income and related expense can be determined reliably. This generally coincides with the delivery of the instruments.

#### Research and Development

Research and development costs are expensed as incurred

(US Dollars in Thousands, except share and per share amounts)

#### Shipping and Handling Costs

Revenue and costs associated with shipping products to customers are included in sales or cost of sales.

#### Share-based Plan

Since 2001, a stock option plan for Directors, as well as for Group Management and key employees is in place. In 2014 the Directors' Stock Option Plan from 2001 was terminated and a share program was introduced. The shares are subject to a 3-year mandatory holding period.

In 2015 the Group Management and Key Employee Stock Option Plan from 2001 was terminated and a share program was introduced. Within this plan, 50% of the shares are allotted on the grant date and are subject to a four-year blocking period. The remaining 50% will be allotted over the next four years – one fourth each year – and will not be subject to any blocking period.

Share-based compensation is stated at fair value at the grant date and recognized in personnel expense in the period in which the service is performed.

#### Income Tax Expense

Current income tax is calculated on taxable profits for the year and recognized on an accrual basis. Deferred income tax is provided, using the liability method, on all temporary differences and recognized as tax liabilities or assets. Temporary differences arise between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. The same method is also used to provide for differences arising on acquisitions between the fair value and tax base of the assets acquired. Deferred tax assets and liabilities are offset when the Group has a legally enforceable right and intends to settle its current tax assets and liabilities on a net basis. Deferred tax is calculated using local tax rates that have been enacted by the balance sheet date. Tax losses carried forward and tax credits are recognized as deferred tax assets to the extent that it is probable that future taxable profits will be available against which they can be utilized.

#### Foreign Currency Translation

The functional currency of the Company's foreign subsidiaries is the applicable local currency. For those subsidiaries, assets and liabilities are translated to US Dollars at year-end exchange rates. Income and expense accounts are translated at the average monthly exchange rates in effect during the year. The effects of foreign currency translation adjustments are taken to retained earnings (currency translation difference) and not recognized in the income statement.

The following foreign exchange rates versus the US Dollar have been applied when translating the financial statements of the Company's major subsidiaries:

| Currency |   | Period-en        | d rates | Average rates |        |        |        |
|----------|---|------------------|---------|---------------|--------|--------|--------|
|          |   |                  |         | 2018          | 2017   | 2018   | 2017   |
|          |   | Swiss Franc      | USD     | 1.0202        | 1.0249 | 1.0228 | 1.0157 |
|          |   | Euro             | USD     | 1.1454        | 1.1993 | 1.1815 | 1.1293 |
|          | 1 | Japanese Yen     | USD     | 0.0091        | 0.0089 | 0.0091 | 0.0089 |
|          |   | Hong Kong Dollar | USD     | 0.1277        | 0.1280 | 0.1276 | 0.1283 |
|          |   | Korean Won       | USD     | 0.0009        | 0.0009 | 0.0009 | 0.0009 |

(US Dollars in Thousands, except share and per share amounts)

#### 3 Trade Accounts Receivable

Trade accounts receivable and related bad debt allowance are recorded as follows as at December 31:

|                                      | 2018    | 2017    |
|--------------------------------------|---------|---------|
| Trade accounts receivable, gross     | 55,807  | 54,882  |
| Bad debt allowance                   | (2,106) | (1,286) |
| Total trade accounts receivable, net | 53,701  | 53,596  |

#### 4 Inventories

Inventories and related reserves consist of the following at December 31:

| 2018    | 2017                                       |
|---------|--|
| 53,761  | 39,024                                     |
| 8,931   | 5,533                                      |
| 9,186   | 10,968                                     |
| 223     | 20   |
| (6,848) | (7,479)                                    |
| 65,253  | 48,066                                     |
|         | 53,761<br>8,931<br>9,186<br>223<br>(6,848) |

#### 5 Property, Plant, and Equipment

The components of property, plant, and equipment consist of the following at December 31:

| Property, plant, and<br>equipment 2018 | Land  | Buildings | Machinery and equipment | Leasehold<br>improvements | Prepayments and tangible fixed assets under construction | Demonstration<br>equipments | Other tangible fixed assets | Total property, plant,<br>and equipment |
|--|-------|-----------|-------------------------|---------------------------|--|-----------------------------|-----------------------------|---|
| At cost                                |       |           |                         |                           |  |                             |                             |   |
| At January 1, 2018                     | 3,005 | 43,873    | 52,056                  | 10,954                    | 5,753  | 7,338                       | 12,359                      | 135,338                                 |
| Additions                              | 24    | 420       | 11,703                  | 209                       | 2,878  | 1,055                       | 1,154                       | 17,443                                  |
| Disposals                              | _     | _         | (801)                   | (164)                     | _  | (123)                       | (215)                       | (1,303)                                 |
| Reclassifications                      | _     | _         | 1,671                   | 37                        | (1,708)  | _                           | _                           | _                                       |
| Exchange Differences                   | (104) | (551)     | (492)                   | (63)                      | (167)  | (208)                       | (603)                       | (2,188)                                 |
| At December 31, 2018                   | 2,925 | 43,742    | 64,137                  | 10,973                    | 6,756  | 8,062                       | 12,695                      | 149,290                                 |
|  |       |           |                         |                           |  |                             |                             |   |
| Accumulated depreciations:             |       |           |                         |                           |  |                             |                             |   |
| At January 1, 2018                     | 390   | 13,963    | 39,300                  | 9,669                     | _  | 6,074                       | 8,976                       | 78,372                                  |
| Systematic depreciation                | _     | 1,417     | 4,579                   | 433                       | _  | 1,244                       | 930                         | 8,603                                   |
| Disposals                              | _     | _         | (766)                   | (164)                     | _  | (121)                       | (201)                       | (1,252)                                 |
| Reclassifications                      | _     | _         | _                       | _                         | _  | _                           | _                           | _                                       |
| Exchange Differences                   | _     | (124)     | (374)                   | (59)                      | _  | (185)                       | (433)                       | (1,175)                                 |
| At December 31, 2018                   | 390   | 15,256    | 42,739                  | 9,879                     | _  | 7,012                       | 9,272                       | 84,548                                  |
|  |       |           |                         |                           |  |                             |                             |   |
| Net book values:                       |       |           |                         |                           |  |                             |                             |   |
| At January 1, 2018                     | 2,615 | 29,910    | 12,756                  | 1,285                     | 5,753  | 1,264                       | 3,383                       | 56,966                                  |
| At December 31, 2018                   | 2,535 | 28,486    | 21,398                  | 1,094                     | 6,756  | 1,050                       | 3,423                       | 64,742                                  |
|  |       |           |                         |                           |  |                             |                             |   |

| Property, plant, and<br>equipment 2017 | Land  | Buildings | Machinery and equipment | Leasehold improvements | Prepayments and tangible fixed assets under construction | Demonstration<br>equipments | Other tangible fixed assets | Total property, plant, and equipment |
|--|-------|-----------|-------------------------|------------------------|--|-----------------------------|-----------------------------|--------------------------------------|
| At cost                                |       |           |                         |                        |  |                             |                             |                                      |
| At January 1, 2017                     | 2,726 | 41,050    | 46,957                  | 10,450                 | 845  | 5,728                       | 10,047                      | 117,803                              |
| Additions                              | _     | 851       | 4,799                   | 72                     | 6,128  | 1,635                       | 820                         | 14,305                               |
| Disposals                              | _     | _         | (1,868)                 | _                      | (125)  | (493)                       | (352)                       | (2,838)                              |
| Reclassifications                      | _     | 537       | 148                     | _                      | (1,265)  | 47                          | 533                         |                                      |
| Exchange Differences                   | 279   | 1,435     | 2,020                   | 432                    | 170  | 421                         | 1,311                       | 6,068                                |
| At December 31, 2017                   | 3,005 | 43,873    | 52,056                  | 10,954                 | 5,753  | 7,338                       | 12,359                      | 135,338                              |
| Accumulated depreciations:             |       |           |                         |                        |  |                             |                             |                                      |
| At January 1, 2017                     | 390   | 11,843    | 36,310                  | 8,777                  | _  | 5,011                       | 7,474                       | 69,805                               |
| Systematic depreciation                | _     | 1,825     | 3,245                   | 520                    | _  | 960                         | 882                         | 7,432                                |
| Disposals                              | _     | _         | (1,862)                 | _                      | _  | (310)                       | (337)                       | (2,509)                              |
| Reclassifications                      | _     | _         | (51)                    | _                      | _  | 50                          | 2                           | _                                    |
| Exchange Differences                   | _     | 295       | 1,658                   | 372                    | _  | 363                         | 956                         | 3,644                                |
| At December 31, 2017                   | 390   | 13,963    | 39,300                  | 9,669                  | _  | 6,074                       | 8,976                       | 78,372                               |
| Net book values:                       |       |           |                         |                        |  |                             |                             |                                      |
| At January 1, 2017                     | 2,336 | 29,207    | 10,647                  | 1,673                  | 845  | 717                         | 2,573                       | 47,998                               |
| At December 31, 2017                   | 2,615 | 29,910    | 12,756                  | 1,285                  | 5,753  | 1,264                       | 3,383                       | 56,966                               |

(US Dollars in Thousands, except share and per share amounts)

#### 6 Intangible Assets

| Intangible assets 2018   | Technology | Software | Other | Total   |
|--------------------------|------------|----------|-------|---------|
| At cost                  |            |          |       |         |
| At January 1, 2018       | 8,364      | 7,792    | 4,537 | 20,693  |
| Additions                | 2,171      | 380      | 387   | 2,938   |
| Disposals                | (640)      | (52)     | (344) | (1,036) |
| Reclassifications        | _          | 5        | (5)   | _       |
| Exchange Differences     | (67)       | (72)     | (10)  | (149)   |
| At December 31, 2018     | 9,828      | 8,053    | 4,565 | 22,446  |
| Accumulated amortization |            |          |       |         |
| At January 1, 2018       | 7,067      | 6,445    | 1,888 | 15,400  |
| Systematic amortization  | 397        | 889      | 312   | 1,598   |
| Disposals                | (640)      | (52)     | (144) | (836)   |
| Exchange Differences     | (61)       | (63)     | (6)   | (130)   |
| At December 31, 2018     | 6,763      | 7,219    | 2,050 | 16,032  |
| Net book values          |            |          |       |         |
| At January 1, 2018       | 1,297      | 1,347    | 2,649 | 5,293   |
| At December 31, 2018     | 3,065      | 834      | 2,515 | 6,414   |
| Intangible Assets 2017   | Technology | Software | Other | Total   |
| At cost                  |            |          |       |         |
| At January 1, 2017       | 7,871      | 7,024    | 4,233 | 19,128  |
| Additions                | 165        | 549      | 204   | 918     |
| Disposals                | _          | (154)    | _     | (154)   |
| Reclassifications        | _          | 1        | (1)   | _       |
| Exchange Differences     | 328        | 372      | 101   | 801     |
| At December 31, 2017     | 8,364      | 7,792    | 4,537 | 20,693  |
| Accumulated amortization |            |          |       |         |
| At January 1, 2017       | 6,137      | 5,266    | 1,430 | 12,833  |
| Systematic amortization  | 654        | 1,037    | 414   | 2,105   |
| Disposals                | _          | (154)    | _     | (154)   |
| Reclassifications        | _          | _        | _     | _       |
| Exchange Differences     | 276        | 296      | 44    | 616     |
| At December 31, 2017     | 7,067      | 6,445    | 1,888 | 15,400  |
| Net book values          |            |          |       |         |
| At January 1, 2017       | 1,734      | 1,758    | 2,803 | 6,295   |
| At December 31, 2017     | 1,297      | 1,347    | 2,649 | 5,293   |
|                          |            |          |       |         |

#### 7 Provisions

| Provisions 2018      | Warranty | Pension | Bonus &<br>Commissions | Other   | Total    |
|----------------------|----------|---------|------------------------|---------|----------|
| At January 1, 2018   | 3,005    | 1,099   | 17,802                 | 2,210   | 24,116   |
| Creation             | 962      | 267     | 13,660                 | 10,472  | 25,361   |
| Utilizations         | (122)    | (316)   | (16,618)               | (153)   | (17,209) |
| Reversals            | (660)    | _       | (841)                  | (2,035) | (3,536)  |
| Exchange Differences | (56)     | 23      | (110)                  | (11)    | (154)    |
| At December 31, 2018 | 3,129    | 1,073   | 13,893                 | 10,483  | 28,578   |
| Short term           | 2,809    | 80      | 13,893                 | 165     | 16,947   |
| Long term            | 320      | 993     | _                      | 10,318  | 11,631   |
|                      | arranty  | ension  | onus &<br>ommissions   | ther    | ntal     |

| Provisions 2017      | Warranty | Pension | Bonus &<br>Commission | Other | Total    |
|----------------------|----------|---------|-----------------------|-------|----------|
| At January 1, 2017   | 2,497    | 37      | 11,398                | 2,244 | 16,176   |
| Creation             | 728      | 1,106   | 17,264                | 202   | 19,300   |
| Utilizations         | (99)     | (39)    | (10,600)              | (207) | (10,945) |
| Reversals            | (249)    | _       | (749)                 | (46)  | (1,044)  |
| Exchange Differences | 128      | (5)     | 489                   | 17    | 629      |
| At December 31, 2017 | 3,005    | 1,099   | 17,802                | 2,210 | 24,116   |
| Short term           | 2,677    | 77      | 17,802                | 158   | 20,714   |
| Long term            | 328      | 1,022   | _                     | 2,052 | 3,402    |
|                      |          |         |                       |       |          |

Other long-term provision includes USD 9,300 contingent consideration from acquisition of business in 2018.

#### Discounting

There are no material discounting effects for the long-term provisions.

#### Warranty

INFICON gives warranties in connection with the products and services it provides. These are based on local legislation or contractual arrangements.

The provision is calculated from past experience. The current provision for liability claims is based on actual claims reported, which are generally settled within one year. The long-term provision is based on historical experience for warranties with more than one year remaining warranty period.

(US Dollars in Thousands, except share and per share amounts)

#### 8 Accrued Expenses and Deferred Income

The components of accrued liabilities are as follows at December 31:

|                                   | 2018   | 2017   |
|-----------------------------------|--------|--------|
| Salaries, wages and related costs | 6,667  | 6,396  |
| Deferred revenue                  | 334    | 443    |
| Professional fees                 | 845    | 1,027  |
| Other                             | 4,761  | 4,684  |
| Balance at December 31,           | 12,607 | 12,550 |

#### 9 Deferred Tax Liabilities

|                      | 2018  | 2017  |
|----------------------|-------|-------|
| At January 1,        | 3,114 | 3,203 |
| Creation             | 388   | 246   |
| Reversals            | (700) | (469) |
| Exchange Differences | (43)  | 134   |
| At December 31,      | 2,759 | 3,114 |

#### 10 Shareholders' Equity

As of December 31, 2018, shareholders' equity consists of 2,421,683 issued and outstanding bearer shares (2017: 2,413,083) with a par value of CHF 5 (2017: CHF 5).

Under the Swiss Code of Obligations, the shareholders may decide on an increase of the share capital in a specified aggregate par value up to 50% of the existing share capital, in the form of authorized capital to be used at the discretion of the Board of Directors. The Board of Directors is currently not authorized to issue new registered shares. The General Meeting of Shareholders approved conditional share capital in the amount of 260,000 shares in 2012, which shall be issued upon the exercise of option rights granted pursuant to the Employee Incentive Plans to employees and members of the Board of Directors of the Company. The Board of Directors will regulate the details of the issuances.

As of December 31, 2018 the remaining available balance of conditional share capital amounts to 33,172 shares (2017: 41,772 shares) of each CHF 5.

#### a) Treasury Shares 2018

|  |                                 | Price p | er share in ( | CHF                            |
|--|---------------------------------|---------|---------------|--------------------------------|
|  | Number of<br>treasury<br>shares | Highest | Lowest        | Volume-<br>weighted<br>average |
| Balance as of January 1                            | 2,369                           |         |               |                                |
| Purchases June 20, 2018                            | 500                             | 540.00  | 533.50        | 536.15                         |
| Purchases August 7, 2018                           | 704                             | 482.00  | 476.60        | 478.92                         |
| Purchases October 9, 2018                          | 500                             | 464.00  | 459.20        | 460.11                         |
| Purchases October 11, 2018                         | 500                             | 413.80  | 405.80        | 410.46                         |
| Allocation to Members of the<br>Board of Directors | (370)                           |         |               |                                |
| Allocation to Group Management and Key Employees   | (1,703)                         |         |               |                                |
| Balance as of December 31                          | 2,500                           |         |               |                                |
|  |                                 |         |               |                                |

#### a) Treasury Shares 2017

|  | Price per share in CHF          |         |        | CHF                            |
|--|---------------------------------|---------|--------|--------------------------------|
|  | Number of<br>treasury<br>shares | Highest | Lowest | Volume-<br>weighted<br>average |
| Balance as of January 1                            | 1,289                           |         |        |                                |
| Purchases April 19 – April 20,<br>2017             | 700                             | 538.50  | 511.00 | 523.46                         |
| Purchases May 18, 2017                             | 500                             | 497.00  | 495.00 | 495.98                         |
| Purchases October 19, 2017                         | 1,000                           | 612.50  | 610.50 | 611.04                         |
| Purchases November 11, 2017                        | 800                             | 585.00  | 574.50 | 581.00                         |
| Allocation to Members of the<br>Board of Directors | (422)                           |         |        |                                |
| Allocation to Group Management and Key Employees   | (1,498)                         |         |        |                                |
| Balance as of December 31                          | 2,369                           |         |        |                                |
|  |                                 |         |        |                                |

At December 31, 2018, the acquisition costs for a number of 2,204 shares purchased during the year amounted to CHF 1,044 compared with CHF 1,694 at December 31, 2017, for a number of 3,000 purchased shares in 2017.

The statutory or legal reserves that may not be distributed, amount to CHF 2,590 at December 31, 2018 (December 31, 2017: CHF 2,590).

(US Dollars in Thousands, except share and per share amounts)

#### 11 Share-based Plans

#### Stock Option Plans

In fiscal year 2001, the Board of Directors approved the Directors' Stock Option Plan. The Directors' Stock Option Plan is solely for members of the Board, who are not employees of INFICON. The Company has granted options to the eligible Directors in May of each year and the options are nontransferable. All options have been granted at prices equal to 100% of the market value of the common stock at the date of grant. The plan includes specific requirements for the Directors who are removed or resign from the Board.

In fiscal year 2001, the Board of Directors approved the Management & Key Employee Stock Option Plan. The purpose of the plan is to provide key employees of the Company with an opportunity to become share-holders, and in addition, to obtain options on shares and allow them to participate in the future success of the Company. The options have been granted in Swiss Francs.

The following is a summary of option transactions under the two plans:

|                                  | Options  | Weighted<br>average<br>exercise price<br>(CHF) |
|----------------------------------|----------|--|
| Outstanding at December 31, 2016 | 71,602   | 268.95   |
| Granted                          | _        | _  |
| Cancelled                        | (1,188)  | 273.12   |
| Exercised                        | (37,786) | 259.96   |
| Outstanding at December 31, 2017 | 32,628   | 279.22   |
| Granted                          | _        | _  |
| Cancelled                        | (25)     | 307.25   |
| Exercised                        | (8,600)  | 255.42   |
| Outstanding at December 31, 2018 | 24,003   | 287.72   |
|                                  |          |  |
| Exercisable at December 31, 2018 | 24,003   | 287.72   |

The exercise of options under the stock option plan led to the following increase in shareholder's equity.

|                              | 2018  | 2017  |
|------------------------------|-------|-------|
| Increase in Common stock     | 24    | 106   |
| Increase in Capital reserves | 2,234 | 9,819 |
| Total                        | 2,258 | 9,925 |

By December 31, 2015, both the Directors' Stock Option Plan as well as the Management & Key Employee Stock Option Plan have been terminated.

#### Share Plans

In 2014 a share program for the Board of Directors has been introduced. The shares are subject to a 3-year mandatory holding period.

In 2015 a share program for Management & Key Employees has been introduced. It is intended that the plan will provide an additional incentive for key employees to maintain continued employment, contribute to the future success and prosperity, and enhance the value of the Company. Within this plan, 50% of the shares are allotted on the grant date and are subject to a four year blocking period. The remaining 50% will be allotted over the next four years – one fourth each year – and will not be subject to any blocking period. The relevant share price for allocation purposes is the average price of the shares as of the fifth trading day after the Ordinary Annual General Meeting.

The impact of all share-based plans on the income statement as per December 31, 2018 amounts to USD 1,135 (2017: USD 1,386).

(US Dollars in Thousands, except share and per share amounts)

#### 12 Goodwill

Goodwill from acquisitions is fully offset against equity at the date of acquisition. The impact of the theoretical capitalization and amortization of goodwill is disclosed below:

Theoretical movement schedule for goodwill:

|   | 2018    | 2017   |
|---|---------|--------|
| At cost                                       |         |        |
| At January 1,                                 | 17,849  | 17,714 |
| Additions from acquisitions of subsidiaries   | 14,885  |        |
| Subsequent Purchase Price Adjustments         | (500)   |        |
| Elimination of fully amortized goodwill items | (2,744) | _      |
| Exchange Differences                          | (28)    | 135    |
| At December 31,                               | 29,462  | 17,849 |
| Accumulated amortization                      |         |        |
| At January 1,                                 | 7,501   | 3,970  |
| Amortization expense                          | 3,106   | 3,408  |
| Elimination of fully amortized goodwill items | (2,744) | _      |
| Exchange Differences                          | (27)    | 123    |
| At December 31,                               | 7,836   | 7,501  |
| Theoretical net book values                   |         |        |
| At January 1,                                 | 10,348  | 13,744 |
| At December 31,                               | 21,626  | 10,348 |

Goodwill is theoretically amortized on a straight-line basis usually over 5 years.

#### Impact on income statement:

|   | 2018    | 2017    |
|---|---------|---------|
| Operating result according to income statement              | 81,474  | 73,557  |
| Amortization of goodwill                                    | (3,106) | (3,408) |
| Theoretical operating result incl. amortization of goodwill | 78,368  | 70,149  |
| Net result according to income statement                    | 64,167  | 59,486  |
| Amortization of goodwill                                    | (3,106) | (3,408) |
| Theoretical net result incl. amortization of goodwill       | 61,061  | 56,078  |

#### Impact on balance sheet:

| 2018    | 2017                                  |
|---------|---------------------------------------|
| 205,756 | 206,967                               |
| 75.9%   | 77.1%                                 |
| 21,626  | 10,348                                |
| 227,382 | 217,315                               |
| 77.7%   | 77.9%                                 |
|         | 205,756<br>75.9%<br>21,626<br>227,382 |

No indication for impairment of goodwill has been identified.

#### 13 Financial result

The financial result consists of the following:

|                           | 2018    | 2017    |
|---------------------------|---------|---------|
| FX loss                   | (1,412) | (1,277) |
| Interest Income (Expense) | 59      | 54      |
| Total financial result    | (1,353) | (1,223) |

#### 14 Income Taxes

Tax expense consists of the following:

|                      | 2018   | 2017   |
|----------------------|--------|--------|
| Current tax expense  | 14,701 | 13,701 |
| Deferred tax expense | 1,253  | (853)  |
| Total                | 15,954 | 12,848 |

As of December 31, 2018, the group average tax rate for calculating deferred taxes was 19.9% (2017: 17.8%).

The impact from changes in tax loss carried forward on income taxes are shown in the following table:

|   | 2018   | 2017   |
|---|--------|--------|
| Income tax expense before impact of tax loss carry forwards | 16,029 | 13,338 |
| Effect of additions to tax loss carry forwards              | _      | 75     |
| Effect of utilization of tax loss carry forwards            | (75)   | (773)  |
| Effect of previously unrecognized tax loss carry forwards   | _      | _      |
| Effect of re-evaluation of tax loss carry forwards          | _      | 208    |
| Income tax expense after impact of tax loss carry forwards  | 15,954 | 12,848 |
|   |        |        |

The entitlement for deferred income taxes on tax losses carried forward not yet used was USD 0 at December 31, 2018, as compared with USD 75 at December 31, 2017.

(US Dollars in Thousands, except share and per share amounts)

#### 15 Earnings per Share

The Company computes basic earnings per share, which is based on the weighted average number of common shares outstanding, and diluted earnings per share, which is based on the weighted average number of common shares outstanding and all dilutive common equivalent shares outstanding. The dilutive effect of options is determined under the treasury stock method using the average market price for the period.

The following table sets forth the computation of basic and diluted earnings per share for the years ended December 31:

|  | 2018      | 2017      |
|--|-----------|-----------|
| Numerator:                                 |           |           |
| Net income                                 | 64,167    | 59,486    |
|  |           |           |
| Denominator:                               |           |           |
| Weighted average shares outstanding        | 2,417,902 | 2,399,330 |
| Effect of dilutive stock options           | 12,701    | 21,624    |
| Denominator for diluted earnings per share | 2,430,603 | 2,420,954 |
|  |           |           |

| Earnings per share: |        |        |
|---------------------|--------|--------|
| Basic               | 26.54  | 24.79  |
| Dilution            | (0.14) | (0.22) |
| Diluted             | 26.40  | 24.57  |
|                     |        |        |

For the year ended December 31, 2018, the fully diluted earnings per share calculation excluded no options to purchase shares since these shares would have been anti-dilutive for 2018.

#### 16 Employee Benefit Plans

INFICON employees in Liechtenstein, United States, Germany and Japan participate in contributory and non-contributory defined benefit plans. Benefits under the defined benefit plans are generally based on years of service and average pay. The company funds the plans in accordance with local regulations in the specified countries.

The economical benefits and economical obligations of the pension plans and the relating pension benefit expenses are summarized in the following table:

|   | Surplus / deficit | Group's economic share |         | Change from prior period recognized in the current result of the period | Contributions concerning<br>the business period |         | personnel expense |
|---|-------------------|------------------------|---------|---|---|---------|-------------------|
|   | 2018              | 2018                   | 2017    | 2018  | 2018  | 2018    | 2017              |
| Pension institutions with surplus       | 2,740             | _                      | _       | _   | (2,342)   | (2,342) | (1,088)           |
| Pension institutions with deficit       | (694)             | _                      | _       | _   | (2,740)   | (2,740) | (1,500)           |
| Pension institutions without own assets | _                 | (993)                  | (1,022) | 29  | (186)   | (157)   | (1,022)           |
| Total                                   | 2,046             | (993)                  | (1,022) | 29  | (5,268)   | (5,239) | (3,610)           |

(US Dollars in Thousands, except share and per share amount

#### 17 Acquisitions

#### **Final Phase Systems**

On October 1, 2018, the Company acquired part of the assets of Final Phase Systems LLC a developer of comprehensive Industrial Engineering Software for the semiconductor manufacturing industry. The acquisition of FPS is the latest step in INFICON's vision to provide the semiconductor and display manufacturing industries with the most advanced factory and process control tools available.

The purchase price was USD 5,000 at closing. Additionally, there is an earn-out to be paid, based on a defined sales performance over a three-year period. The Company has performed a fair value calculation which resulted in USD 9,300 as contingent consideration.

The following table summarizes the fair values of the assets acquired at the acquisition date.

| As of October 1,                 | 2018    |
|----------------------------------|---------|
| Equipment                        | 5       |
| Intangible assets                | 2,075   |
| Assets acquired                  | 2,080   |
| Goodwill                         | 12,220  |
| Total                            | 14,300  |
| Accrued contingent consideration | (9,300) |
| Cash used for acquisition        | 5,000   |
|                                  |         |

#### **Techno-Tools Corporation**

On October 10, 2018, the Company acquired a part of the assets from Techno-Tools Corporation, a developer and manufacturer of hand-held leak detectors. This acquisition will grow the Company's leading position as a supplier of leak detectors to the heating, ventilation, air conditioning and refrigeration service markets. It also expands opportunities in the automotive service market.

The following table summarizes the fair values of the assets acquired at the acquisition date:

| As of October 10,         | 2018  |
|---------------------------|-------|
| Inventory                 | 276   |
| Equipment                 | 35    |
| Intangible assets         | 400   |
| Assets acquired           | 711   |
| Goodwill                  | 2,665 |
| Total                     | 3,376 |
| Cash used for acquisition | 3,376 |

The results of both acquisitions are included in the Company's consolidated operations beginning on the date of acquisition.

Purchase

6.382

Total

11.285

Commitments

(US Dollars in Thousands, except share and per share amounts)

#### 18 Commitments and Contingencies

At December 31, 2018

2019

A summary of contractual commitments and contingencies is as follows:

Operating

4.903

Leases

| _0.0                 | 1,000               | 0,002                   | ,      |
|----------------------|---------------------|-------------------------|--------|
| 2020                 | 3,976               | 3,644                   | 7,620  |
| 2021                 | 3,823               | 113                     | 3,936  |
| 2022                 | 3,292               | _                       | 3,292  |
| 2023                 | 2,424               | _                       | 2,424  |
| Thereafter           | 19,569              | _                       | 19,569 |
| Total                | 37,987              | 10,139                  | 48,126 |
| At December 31, 2017 | Operating<br>Leases | Purchase<br>Commitments | Total  |
| 2018                 | 4,660               | 7,684                   | 12,344 |
| 2019                 | 4,512               | 1,945                   | 6,457  |
| 2020                 | 4,201               | 467                     | 4,668  |
| 2021                 | 1,152               | _                       | 1,152  |
| 2022                 | 718                 | _                       | 718    |
| Thereafter           | 607                 | _                       | 607    |
| Total                | 15,850              | 10,096                  | 25,946 |

The Company leases some of its facilities and machinery and equipment under operating leases, expiring in years 2019 through 2034. Generally, the facility leases require the Company to pay maintenance, insurance and real estate taxes.

Purchase obligations include amounts committed under legally enforceable contracts or purchase orders for goods or services with defined terms as to price, quantity, delivery and termination liability.

The Group has a number of risks arising in the ordinary course of business from contingent or probable liabilities in connection with litigation and outstanding tax assessments.

Provisions have been recognized to the extent that the outcome of such matters can be reliably estimated. No provisions have been made where the outcome is uncertain or the risk is not quantifiable.

At year-end 2018, no guarantees in favor of third parties existed. The Group has not given any other guarantees in respect of its business relationships with third parties. There are no subordination agreements with third parties.

#### 19 Business Segments

The Company is a global supplier of instrumentation for gas analysis, measurement and control. The Board of Directors is responsible for the ultimate direction and supervision of INFICON Holding AG and delegates the day to day management to Group Management. In 2013, the Board of Directors decided to condense the management of the Company to only comprising the CEO and the CFO as this best reflects the operational management of INFICON.

Group Management steers the business globally and the allocation of resources, assessment of performance and the respective reporting is made for the Group as a whole.

Although the Company discloses net sales into various end markets, the Company uses a key account concept and thus focuses on customers, regardless of products, technologies or regions.

Since the Company operates in one global segment, all information required by FER31 can be found in the consolidated financial statements

#### 20 Related Party Transaction

In 2018 Corisol Holding AG, a company owned by the members of the Frey family, including Vanessa Frey, board member of INFICON Holding AG, granted a short-term loan of MCHF 20 (2017: MCHF 17) to INFICON Holding AG. The agreed interest was 0.1%. The temporary loan was repaid after 9 months.

(US Dollars in Thousands, except share and per share amounts)

## 21 Additional Information Required by Swiss Law

As required by article 959 of the Swiss Code of Obligations, the following supplementary information is disclosed:

|                       | 2018    | 2017    |
|-----------------------|---------|---------|
| Total personnel costs | 121,440 | 115,504 |

#### Compensations Disclosure

Please refer to the Compensation Report for disclosures pertaining to compensations to the Board of Directors and Group Management.

Shares and Share Options owned by Members of the Board of Directors and Group Management
The number of shares and options owned by the Board of Directors and Group Management for the years ended December 31:

|                                   | 2018         |                  | 2017         |                  |
|-----------------------------------|--------------|------------------|--------------|------------------|
|                                   | Shares owned | Options<br>owned | Shares owned | Options<br>owned |
| Board of Directors:               |              |                  |              |                  |
| Dr. Beat E. Lüthi                 | 1,210        | _                | 772          | _                |
| Dr. Richard Fischer               | 25,982       | _                | 25,229       | 675              |
| Vanessa Frey *                    | 218          | _                | 259          | _                |
| Beat Siegrist                     | 15,476       | _                | 8,909        | 500              |
| Dr. Thomas Staehelin              | 2,876        | _                | 2,809        | _                |
| Total Board of Directors          | 45,762       | _                | 37,978       | 1,175            |
| Group Management                  |              |                  |              |                  |
| Lukas Winkler,<br>President & CEO | 4,691        | 1,000            | 4,524        | 1,400            |
| Matthias Tröndle,<br>Group CFO    | 444          | 313              | 309          | 313              |
| Total Group<br>Management         | 5,135        | 1,313            | 4,833        | 1,713            |

<sup>\*</sup>Vanessa Frey as part of the Frey family owns through KWE Beteiligungen AG 19.49% (2017: 18.95%) in INFICON Holding AG.

#### 22 Subsequent Events

The Company has evaluated subsequent events through March 4, 2019, which represents the date when the consolidated financial statements were available to be issued.



## Statutory Auditor's Report

To the General Meeting of INFICON Holding AG, Bad Ragaz

#### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of INFICON Holding AG and its subsidiaries (the Group), which comprise the consolidated balance sheet as at December 31, 2018 and the consolidated statement of income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion the consolidated financial statements (pages 38 to 54) give a true and fair view of the consolidated financial position of the Group as at December 31, 2018, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Swiss GAAP FER and comply with Swiss law.

#### **Basis for Opinion**

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Report on Key Audit Matters based on the circular 1/2015 of the Federal Audit Oversight Authority



#### Revenue recognition

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.





#### Revenue recognition

#### **Key Audit Matter**

Revenues are an important metric considered by external and internal stakeholders. Revenues recognized for the year ended December 31, 2018 amounted to USD 410.4 million and primarily related to the sale of instruments for gas analysis, measurement and control

The Group recognizes revenues related to the sale of instruments when risks, rewards and control are transferred to the counterparty. In general, contractual agreements with customers define when risks and rewards are transferred. There is a risk that revenue may be recognized in the wrong accounting period.

There is an additional risk that revenues may be deliberately overstated as a result of management feel to achieve planned results. This could for example occur by manipulating inputs in the Group's accounting system.

#### Our response

We performed testing of the key controls around revenue recognition, which included performing walkthroughs and testing the operating effectiveness of internal controls.

Among others, our substantive procedures included detailed cut off testing of revenue transactions to either side of the balance sheet date with reference to shipping documentation. Utilizing audit software tools, we investigated differences in prices and quantity between the purchase order, shipping documentation and invoice. In addition, we examined trends in gross margin percentages across the current period in comparison to prior period.

In addition to the procedures described above, we override resulting from the pressure management may further addressed the risk of management override by analysing credits recognized in the period after the balance sheet date and utilizing our audit software tools to identify high-risk journal entries that were based on specific characteristic surrounding the risk of an overstatement of revenues.

#### For further information on revenue recognition refer to the following:

Note 2 "Summary of Significant Accounting Policies" to the consolidated financial statements

#### Responsibility of the Board of Directors for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with Swiss GAAP FER and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.



#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Swiss law and Swiss Auditing Standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including
  the disclosures, and whether the consolidated financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Group to express an opinion on the consolidated financial statements. We are
  responsible for the direction, supervision and performance of the Group audit. We remain solely responsible
  for our audit opinion.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report, unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



#### Report on Other Legal and Regulatory Requirements

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

KPMG AG

Toni Wattenhofer Licensed Audit Expert Auditor in Charge Lars Klossack Licensed Audit Expert

Zurich, March 4, 2019

## **Balance Sheet**

## INFICON Holding AG, Bad Ragaz/Switzerland

(CHF in Thousands)

|  | Notes | December 31, | December 31, |
|--|-------|--------------|--------------|
| Assets   |       | 2018         | 2017         |
| Cash   |       | 5,022        | 7,403        |
| Other short-term receivables                                       |       | 0,022        | 7,700        |
| from third parties   |       | 7            | 16           |
| from companies in which the entity holds an investment             |       | 1,747        | 642          |
| Prepaid expenses and accrued income                                |       | 63           | 79           |
| Total current assets   |       | 6,839        | 8,140        |
| Total current accets   |       | 0,000        | 0,140        |
| Financial assets   |       |              |              |
| Loans granted to companies in which the entity holds an investment |       | 71,981       | 71,812       |
| Investments  | 2.1   | 200.026      | 200.049      |
|  | 2.1   | 300,026      | 300,018      |
| Total non-current assets   |       | 372,007      | 371,830      |
| Total assets   |       | 378,846      | 379,970      |
| Liabilities and Shareholders' Equity                               |       |              |              |
| Other short-term liabilities                                       | 2.2   | 14           | 47           |
| Accrued expenses and deferred income                               | 2.3   | 760          | 918          |
| Total short-term liabilities                                       |       | 774          | 965          |
| Total liabilities  |       | 774          | 965          |
| Share capital  | 2.4   | 12,108       | 12,065       |
| Legal capital reserves   |       | ·            | ·            |
| Reserves from capital contributions                                | 2.5   | 13,670       | 59,790       |
| Legal retained earnings  |       |              |              |
| General legal retained earnings                                    |       | 2,590        | 2,590        |
| Voluntary retained earnings  |       |              |              |
| Available earnings   |       |              |              |
| Profit brought forward   |       | 305,832      | 270,710      |
| Profit for the year  |       | 45,089       | 35,213       |
| Treasury shares  | 2.6   | (1,217)      | (1,363)      |
| Total shareholders' equity   |       | 378,072      | 379,005      |
| Total liabilities and shareholders' equity                         |       | 378,846      | 379,970      |

## **Statement of Income**

## INFICON Holding AG, Bad Ragaz/Switzerland

(CHF in Thousands)

| Year ended December 31,  | Notes | 2018   | 2017   |
|--------------------------|-------|--------|--------|
| Dividend income          |       | 43,804 | 34,433 |
| Other financial income   | 2.7   | 4,107  | 4,147  |
| Total income             |       | 47,911 | 38,580 |
| Financial expenses       | 2.8   | 573    | 1,077  |
| Other operating expenses | 2.9   | 2,062  | 2,115  |
| Direct taxes             | 2.10  | 187    | 175    |
| Total expenses           |       | 2,822  | 3,367  |
| Profit for the year      |       | 45,089 | 35,213 |

# Notes to the Financial Statements INFICON Holding AG, Bad Ragaz/Switzerland

#### 1 Principles

#### 1.1 General Aspects

The financial statements of INFICON Holding AG, Bad Ragaz (the "Company"), were prepared according to the principles of the Swiss Law on Accounting and Financial Reporting (32<sup>nd</sup> title of the Swiss Code of Obligations). Where not prescribed by law, the significant accounting and valuation principles applied are described below.

The information contained in the financial statements relates to the ultimate parent company alone, while the consolidated financial statements reflect the economic situation of INFICON Group as a whole.

## 1.2 Valuation Methods and Translation of Foreign Currencies

Assets and liabilities in foreign currencies are translated into Swiss Francs using year-end rates of exchange, except investments which are translated at historical rates. Transactions during the year in foreign currencies are translated at the exchange rates effective at the relevant transaction dates. Foreign currency gains and losses are recognized in the statement of income.

#### 1.3 Financial assets

Loans granted in foreign currencies are translated at the rate at the balance sheet date, whereby unrealized losses are recorded but unrealized profits are deferred. Financial assets include long-term loans to subsidiaries.

#### 1.4 Investments

The investments in subsidiaries are carried at lower of cost or their intrinsic value.

#### 1.5 Treasury Shares

Treasury shares are recognized at acquisition costs including transaction costs and deducted from share-holders' equity at the time of acquisition. The acquisition costs are calculated with the FIFO method (first in – first out). In case of resale, the gain or loss is recognized through the voluntary retained earnings.

#### 1.6 Share-based payments

Share-based compensation programs for the Board of Directors are in place since 2014 and for Group Management and Key Employees since 2015. Treasury shares are used in these programs and the cost is determined by reference to the average market price of the shares as of the fifth trading day after the Ordinary Annual General Meeting. The difference between the acquisition costs and the average market price at grant date is allocated to the retained earnings.

For the Board of Director's program, costs are allocated over the first year after allocation (vesting period). The costs of granted shares are recognized in other operating expenses.

## 1.7 Cash Flow statement and additional disclosures

As INFICON Holding AG has prepared its consolidated financial statements in accordance with a recognized accounting standard (Swiss GAAP FER), no cash flow statement and notes with additional information are required for the Company.

# Notes to the Financial Statements INFICON Holding AG, Bad Ragaz/Switzerland

## 2 Disclosure on Balance Sheet and Income Statement Items

#### 2.1 Investments

The subsidiaries included in INFICON Holding AG's investment portfolio are shown below.

|                                    |             | Decem      | ber 31,    |
|------------------------------------|-------------|------------|------------|
| Company                            | Currency    | 2018       | 2017       |
| INFICON Inc.                       |             | (in 1 000) | (in 1,000) |
| Syracuse, USA                      |             | ( 1,000)   | (,000)     |
| Share Capital                      | USD         | *          | *          |
| Share in capital and voting        | •           | 100%       | 100%       |
| Purpose: Manufacturing, S          | sales and S | ervice     |            |
| Balzers, Liechtenstein             |             |            |            |
| Share Capital                      | CHF         | 6,000      | 6,000      |
| Share in capital and voting        |             | 100%       | 100%       |
| Purpose: Manufacturing, S          | •           |            | 10070      |
| INFICON GmbH                       |             | 0. 1.00    |            |
| Bad Ragaz, Switzerland             |             |            |            |
| Share Capital                      | CHF         | 2,000      | 2,000      |
| Share in capital and voting        | rights      | 100.0%     | 100.0%     |
| Purpose: Management Co             | mpany       |            |            |
| INFICON GmbH                       |             |            |            |
| Cologne, Germany                   |             |            |            |
| Share Capital                      | EUR         | 1,026      | 1,026      |
| Share in capital and voting        | •           | 100%       | 100%       |
| Purpose: Manufacturing, S          | Sales and S | ervice     |            |
| INFICON Aaland Ab                  |             |            |            |
| Mariehamn, Finland                 | E110        |            |            |
| Share Capital                      | EUR         | 60         | 60         |
| Share in capital and voting        | rights **   | 100%       | 100%       |
| Purpose: Manufacturing             |             |            |            |
| INFICON AB                         |             |            |            |
| Linköping, Sweden<br>Share Capital | SEK         | 3,810      | 3,810      |
| Share in capital and voting        |             | 100%       | 100%       |
| Purpose: Manufacturing a           | •           | 100 /6     | 100 /0     |
| INFICON ApS                        | iu Sales    |            |            |
| Kopenhagen, Denmark                |             |            |            |
| Share Capital                      | DKK         | 50         | _          |
| Share in capital and voting        |             | 100%       | _          |
| Purpose: Sales                     | J           |            |            |
| INFICON Ltd.                       |             |            |            |
| Blackburn, United Kingdom          |             |            |            |
| Share Capital                      | GBP         | 400        | 400        |
| Share in capital and voting        | rights      | 100%       | 100%       |
| Purpose: Sales and Service         | e           |            |            |
| INFICON S.A.R.L.                   |             |            |            |
| Courtaboeuf, France                |             |            |            |
| Share Capital                      | EUR         | 108        | 108        |
| Share in capital and voting        | rights      | 100%       | 100%       |
| Purpose: Sales                     |             |            |            |

| Company                                 | Currency       | Decem<br><b>2018</b> | ber 31,<br>2017 |
|---|----------------|----------------------|-----------------|
| INFICON S.r.I.                          |                | (in 1 000)           | (in 1,000)      |
| Bozen, Italy                            |                | (111 1,000)          | (111 1,000)     |
| Share Capital                           | EUR            | 10                   | 10              |
| Share in capital and voting             | rights         | 100%                 | 100%            |
| Purpose: Sales                          |                |                      |                 |
| INFICON Co., Ltd.                       |                |                      |                 |
| Yokohama-Shi, Japan                     |                |                      |                 |
| Share Capital                           | JPY            | 90,000               | 90,000          |
| Share in capital and voting             | rights         | 100%                 | 100%            |
| Purpose: Sales                          | 3              |                      |                 |
| INFICON Ltd.                            |                |                      |                 |
| Chubei City, Taiwan                     |                |                      |                 |
| Share Capital                           | TWD            | 52,853               | 52,853          |
| Share in capital and voting             |                | 100%                 | 100%            |
| Purpose: Sales                          | riginto        | 100 /0               | 10070           |
| INFICON Ltd.                            |                |                      |                 |
| Bungdang-Ku, Korea                      |                |                      |                 |
| Share Capital                           | KRW            | 600,000              | 600 000         |
| ·                                       |                | 100%                 |                 |
| Share in capital and voting             | •              | 100%                 | 100%            |
| Purpose: Manufacturing ar               | iu Sales       |                      |                 |
| INFICON Pte. Ltd.                       |                |                      |                 |
| Singapore                               | 000            | 4                    | 4 =0=           |
| Share Capital                           | SGD            | 1,797                | 1,797           |
| Share in capital and voting             | rights         | 100%                 | 100%            |
| Purpose: Sales                          |                |                      |                 |
| INFICON Ltd.                            |                |                      |                 |
| Pune, India                             |                |                      |                 |
| Share Capital                           | INR            | 18,920               | 18,920          |
| Share in capital and voting             | rights **      | 100%                 | 100%            |
| Purpose: Sales                          |                |                      |                 |
| INFICON Ltd.                            |                |                      |                 |
| Hong Kong                               |                |                      |                 |
| Share Capital                           | HKD            | 8,780                | 8,780           |
| Share in capital and voting             | rights         | 100%                 | 100%            |
| Purpose: Sales                          |                |                      |                 |
| INFICON (Guangzhou) Instru              | ments Co.      | , Ltd.               |                 |
| Guangzhou                               |                |                      |                 |
| Share Capital                           | RMB            | 9,837                | 9,837           |
| Share in capital and voting             | rights         | 100%                 | 100%            |
| Purpose: Service                        |                |                      |                 |
| INFICON Instruments (Shang              | hai) Co., L    | td.                  |                 |
| Shanghai                                |                |                      |                 |
| Share Capital                           | USD            | 2,180                | 2,180           |
| Share in capital and voting             |                | 100%                 | 100%            |
| Purpose: Manufacturing                  |                |                      |                 |
| INFICON EDC Inc.                        |                |                      |                 |
| Syracuse, USA                           |                |                      |                 |
| Share Capital                           | USD            | 500                  | 500             |
| Share in capital and voting             |                | 100%                 | 100%            |
| Purpose: Manufacturing, S               |                |                      | 100 /0          |
| INFICON InstruTech LLC                  | aico dila O    | 01 1100              |                 |
| Longmont, USA                           |                |                      |                 |
| Limited Liability Company               |                |                      |                 |
|   |                | 100%                 | 100%            |
| Equity Interest **                      | d Salaa        | 100%                 | 100%            |
| Purpose: Manufacturing ar               | iu Sales       |                      |                 |
| * INFICON Inc. has issued 100 shares at | a nominal valu | e of USD 0.01        | per share       |

<sup>\*</sup> INFICON Inc. has issued 100 shares at a nominal value of USD 0.01 per share

<sup>\*\*</sup> Indirect participation

# **Notes to the Financial Statements** Inficon Holding AG, Bad Ragaz/Switzerland

#### 2.2 Other short-term liabilities

|  | December 31, |      |
|--|--------------|------|
| In CHF 1,000                               | 2018         | 2017 |
| Liabilities to third parties               | 14           | 4    |
| Liabilities to governing bodies (Auditors) | _            | 43   |
| Total                                      | 14           | 47   |

#### 2.3 Accrued expenses and deferred income

|   | December 31, |      |
|---|--------------|------|
| In CHF 1,000  | 2018         | 2017 |
| Liabilities to third parties                                      | 294          | 472  |
| Liabilities to governing bodies (Board of Directors and auditors) | 466          | 446  |
| Total   | 760          | 918  |

**2.4 Issued, authorized and conditional share capital** Share capital in the amount of TCHF 12,108 (2017: TCHF 12,065) consists of 2,421,683 (2017: 2,413,083) registered shares at a nominal value of CHF 5 each.

#### Issued share capital/share capital increase

During 2018, employees and members of the Board of Directors of INFICON exercised stock options which resulted in 8'600 new shares being issued and increased nominal share capital by CHF 43,000. The share premium thereon of CHF 2,153,646 has been credited to the reserves from capital contributions.

#### **Conditional Share Capital**

The articles of incorporation provide for a conditional capital of a maximum of CHF 208,860 through the issuance of 41,772 registered shares of CHF 5 each by the exercise of option rights granted to employees and members of the Board of Directors of the Company. In 2018, employee stock options were exercised resulting in an increase in share capital of 8,600 shares. The remaining available balance of conditional share capital at December 31, 2018, is CHF 165,860.

#### 2.5 Reserves from capital contributions

The reserves from capital contributions include the premium from capital increases in the years 2000–2018, less the distributions to shareholders.

Due to existing different practices regarding the accounting of the stamp duties incurred in connection with the increase in share capital there is a deviation of the reserves from capital contributions stated in the statutory financial statements of INFICON Holding AG (CHF 13,669,588) and the amount the Swiss Federal Tax Administration recognizes (CHF 13,205,225) at December 31, 2018.

#### 2.6 Treasury shares

#### a) Treasury Shares 2018

| Price per share in CHF          |   |   | CHF  |
|---------------------------------|---|---|--|
| Number of<br>treasury<br>shares | Highest                                     | Lowest  | Volume-<br>weighted<br>average   |
| 2,369                           |   |   |  |
| 500                             | 540.00                                      | 533.50  | 536.15   |
| 704                             | 482.00                                      | 476.60  | 478.92   |
| 500                             | 464.00                                      | 459.20  | 460.11   |
| 500                             | 413.80                                      | 405.80  | 410.46   |
| (370)                           |   |   |  |
| (1,703)                         |   |   |  |
| 2,500                           |   |   |  |
|                                 | treasury shares 2,369 500 704 500 500 (370) | Number of treasury shares 2,369 500 540.00 704 482.00 500 464.00 500 413.80 (370) | Number of treasury shares Highest Lowest 2,369   500 540.00 533.50   704 482.00 476.60   500 464.00 459.20   500 413.80 405.80   (370) |

#### a) Treasury Shares 2017

|  | Number of<br>treasury<br>shares | Highest | Lowest | Volume-<br>weighted<br>average |
|--|---------------------------------|---------|--------|--------------------------------|
| Balance as of January 1                            | 1,289                           |         |        |                                |
| Purchases April 19 – April 20,<br>2017             | 700                             | 538.50  | 511.00 | 523.46                         |
| Purchases May 18, 2017                             | 500                             | 497.00  | 495.00 | 495.98                         |
| Purchases October 19, 2017                         | 1,000                           | 612.50  | 610.50 | 611.04                         |
| Purchases November 11, 2017                        | 800                             | 585.00  | 574.50 | 581.00                         |
| Allocation to Members of the<br>Board of Directors | (422)                           |         |        |                                |
| Allocation to Group Management and Key Employees   | (1,498)                         |         |        |                                |
| Balance as of December 31                          | 2,369                           |         |        |                                |

Price per share in CHF

At December 31, 2018, the acquisition costs for a number of 2,204 shares purchased during the year amounted to CHF 1,044 compared with CHF 1,694 at December 31, 2017, for a number of 3,000 purchased shares in 2017. The treasury shares are reserved for compensations due in 2019. These shares are non-dividend bearing shares.

# Notes to the Financial Statements Inficon Holding AG, Bad Ragaz/Switzerland

#### 2.7 Other financial income

Other financial income amounts to TCHF 4,107 (2017: TCHF 4,147) and consists mostly of interest income from loans to companies in which the entity holds an investment.

#### 2.8 Financial expenses

Financial expenses amount to TCHF 573 (2017: TCHF 1,077) and consist mostly of foreign currency losses from loans to companies in which the entity holds an investment.

#### 2.9 Other operating expenses

|                          | December 31, |       |
|--------------------------|--------------|-------|
| In CHF 1,000             | 2018         | 2017  |
| Administrative expenses  | 962          | 1,188 |
| Share based payments     | 231          | 226   |
| Consulting expenses      | 32           | 320   |
| Withholding taxes        | 651          | 151   |
| Other operating expenses | 186          | 230   |
| Total                    | 2,062        | 2,115 |

#### 2.10 Direct taxes

The tax charge includes income and capital taxes.

#### 3 Other Information

#### 3.1 Full-time Equivalents

INFICON Holding AG does not have any employees.

#### 3.2 Significant Shareholders

The following shareholders owned more than 5 percent of voting rights:

| December 31,              | 2018   | 2017   |
|---------------------------|--------|--------|
| KWE Beteiligungen AG      | 19.49% | 18.95% |
| 7-Industries Holding B.V. | 9.36%  | 9.40%  |
| Chase Nominees Ltd.       | 5.37%  | 5.14%  |

Any significant shareholder notifications during 2018 and since January 1, 2019, can be accessed via the following weblink to the database search page of the disclosure office:

http://bit.ly/IFCN\_major\_Shareholders

# 3.3 Shares and Share Options owned by Group Management and Members of the Board of Directors, including any related parties

The number of shares and share options owned by the Board of Directors and Group Management for the vears ended December 31:

2018

2017

|                                 | Shares | Options | Shares | Options |
|---------------------------------|--------|---------|--------|---------|
|                                 | owned  | owned   | owned  | owned   |
| Board of Directors:             |        |         |        |         |
| Dr. Beat E. Lüthi               | 1,210  | _       | 772    | _       |
| Dr. Richard Fischer             | 25,982 | _       | 25,229 | 675     |
| Vanessa Frey *                  | 218    | _       | 259    | _       |
| Beat Siegrist                   | 15,476 | _       | 8,909  | 500     |
| Dr. Thomas Staehelin            | 2,876  | _       | 2,809  | _       |
| <b>Total Board of Directors</b> | 45,762 | _       | 37,978 | 1,175   |
|                                 |        |         |        |         |
| Group Management                |        |         |        |         |
| Lukas Winkler,                  | 4.691  | 1.000   | 4.524  | 1.400   |
| President & CEO                 | 4,031  | 1,000   | 4,324  | 1,400   |
| Matthias Tröndle,               | 444    | 313     | 309    | 313     |
| Group CFO                       |        | 313     | 309    | 313     |
| Total Group                     | 5,135  | 1.313   | 4.833  | 1,713   |
| Management                      | 0,100  | 1,515   | +,000  | 1,7 10  |

\*Vanessa Frey as part of the Frey family owns through KWE Beteiligungen AG 19.49% (2017: 18.95%) in INFICON Holding AG.

The members of the Group Management held together on December 31, 2018 directly and indirectly a total of 0.21% (2017: 0.20%) bearer shares or 0.21% (2017: 0.20%) of the voting rights of INFICON. The members of the Board of Directors held together on December 31, 2018 directly and indirectly a total of 21.38% (2017: 20.52%) bearer shares or 21.38% (2017: 20.52%) of the voting rights of INFICON.

# Notes to the Financial Statements INFICON Holding AG, Bad Ragaz/Switzerland

## 3.4 Shares for Group Management, Key Employees and Members of the Board of Directors

#### a) Share-based compensations 2018

|  | Shares granted |           |  |
|--|----------------|-----------|--|
|  |                | Value in  |  |
|  | Quantity       | CHF 1,000 |  |
| Total Board of Directors                 | 370            | 224       |  |
| Total Group Management and Key Employees | 1,703          | 874       |  |
| Total                                    | 2,073          | 1,098     |  |

#### b) Share-based compensations 2017

|  | Shares granted |                       |  |
|--|----------------|-----------------------|--|
|  | Quantity       | Value in<br>CHF 1,000 |  |
| Total Board of Directors                 | 422            | 223                   |  |
| Total Group Management and Key Employees | 1,498          | 670                   |  |
| Total                                    | 1,920          | 893                   |  |

In 2014, the Directors' Stock Option Plan and in 2015 the Key Employee Stock Option Plan, both from 2001, were terminated and a share program was introduced. As of December 31, 2018, there are 24,003 exercisable options which expire on May 7, 2021.

As to the share-based compensations the relevant share price for allocation purposes is the average price of the share as of the fifth trading day after the Ordinary Annual General Meeting. Shares for compensation to Group Management and key employees are transferred at acquisition costs to the respective legal entity.

#### 3.5 Contingent Liabilities

|   | December 31, |       |
|---|--------------|-------|
| In CHF 1,000                                | 2018         | 2017  |
| Guarantees in favor of affiliated companies | 1,684        | 2,457 |

The guarantees in favor of affiliated companies are to cover credit facilities with various banks in Europe. However, none of the credit facilities are drawn.

# **Appropriation of Available Earnings INFICON Holding AG, Bad Ragaz/Switzerland**

December 31,

(Proposal of the Board of Directors)

| In CHF 1,000  | 2018     | 2017      |
|---|----------|-----------|
| Reserves from capital contributions at beginning of year                  | 59,790   | 88,479    |
| Share premium on exercised stock options                                  | 2,154    | 9,634     |
| Distribution to shareholders  | (48,274) | (38,323)  |
| Reserves from capital contributions                                       | 13,670   | 59,790    |
|   |          |           |
| Profit brought forward *  | 305,832  | 270,710   |
| Profit for the year   | 45,089   | 35,213    |
| Available earnings  | 350,921  | 305,923   |
| The Board of Directors proposes to t of Shareholders the following approp |          | I Meeting |
| Reserves from capital contribution before proposed distribution           | 13,670   |           |
| Distribution from capital   |          |           |
| contribution reserve  |          |           |

| contribution reserve  |         |  |
|---|---------|--|
| (2018: CHF 5.00 each share) **                                  | 12,108  |  |
| Reserves from capital contributions after proposed distribution | 1,562   |  |
|   |         |  |
| Available earnings before proposed distribution                 | 350,921 |  |
| before proposed distribution  Distribution from available       | 350,921 |  |
| before proposed distribution                                    | 350,921 |  |

<sup>\*</sup> The difference between the profit brought forward of TCHF 305,832 at December 31, 2018, and the available earnings of TCHF 305,923 at December 31, 2017, mainly results from losses on treasury shares.

309,752

Available earnings

after proposed distribution

<sup>\*\*</sup> The proposed distribution from capital contribution reserve represents and from the available earnings an estimated amount. This will be adjusted to take into account any new shares entitled to a distribution from legal reserves which are issued subsequent to December 31, and prior to the date of the distribution.



# Statutory Auditor's Report

To the General Meeting of INFICON Holding AG, Bad Ragaz

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of INFICON Holding AG, which comprise the balance sheet as at December 31, 2018, and the income statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion the financial statements (pages 60 to 67) for the year ended December 31, 2018 comply with Swiss law and the company's articles of incorporation.

#### **Basis for Opinion**

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Report on Key Audit Matters based on the circular 1/2015 of the Federal Audit Oversight Authority

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. We have determined that there are no key audit matters to communicate in our report.

#### Responsibility of the Board of Directors for the Financial Statements

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Swiss law and Swiss Auditing Standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
  internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report, unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

KPMG AG

Toni Wattenhofer Licensed Audit Expert Auditor in Charge Lars Klossack Licensed Audit Expert

Zurich, March 4, 2019

KPMG AG, Badenerstrasse 172, PO Box, CH-8036 Zurich

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### **Imprint and Contact**

#### Note regarding forward-looking statements

Forward-looking statements contained herein are gualified in their entirety as there are certain factors that could cause results to differ materially from those anticipated. Any statements contained herein that are not statements of historical fact (including statements containing the words "believes," "plans," "anticipates," "expects," "estimates", "continue", "may" and similar expressions) should be considered to be forwardlooking statements. Forward-looking statements involve inherent known and unknown risks, uncertainties and contingencies because they relate to events and depend on circumstances that may or may not occur in the future and may cause the actual results, performance or achievements of the company to be materially different from those expressed or implied by such forwardlooking statements.

Many of these risks and uncertainties relate to factors that are beyond the company's ability to control or estimate precisely, such as future market conditions, currency fluctuations, the behavior of other market participants, the performance, security and reliability of the company's information technology systems, political, economic and regulatory changes in the countries in which the company operates or in economic or technological trends or conditions. As a result, investors are cautioned not to place undue reliance on such forward-looking statements.

Except as otherwise required by law, INFICON disclaims any intention or obligation to update any forward-looking statements as a result of developments occurring after the date of this report.

#### **Investor Relations**

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70



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